

~~13.501 - ratio sheet~~

~~- go through folder~~

~~(review for withholding)~~

~~do a practice exam~~

~~Uncollectable AR~~

~~look at past tests~~

~~fill in cheat sheet - Cashflow?~~



**15.501/15.516  
Corporate Financial Accounting**

**Final Examination  
December 15, 2009**

Practice

12/11/10

Name: \_\_\_\_\_

**Instructions:**

- 1) The exam length is 1 hour and 30 minutes.
- 2) This exam is 14 pages long (including the cover page). Please make sure your copy of the exam is not missing any pages.
- 3) A non-programmable calculator may be used for computation purposes during the exam. You are also permitted to use a single 8.5"x11" cheat sheet. No other materials are to be used during the exam.
- 4) Write your answers in the space provided and show any supporting computations you make. Do not attach additional material.
- 5) If you feel assumptions are necessary to answer a question, state all assumptions clearly.

*Manage your time efficiently.*

Just 1 practice  
Exam

Question	Possible Points	Actual Points
1	10	
2	6	
3	20	
4	24	
5	5	
6	28	
7	15	
<i>Total</i>	<i>108</i>	

Op = interest + dividends receipts  
Short term

Investing = PPE assets + intangibles  
purchase of investments (bonds, etc) except cash  
repayment loans to borrowers  
~ assets + debt

Financing = stock + treasury stock  
issuance of bonds  
pay dividends  
equity

**Question 1 - Cash Flow (10 points)**

Classify the following transactions of the current period as an operating, investing, or financial activity in the statement of cash flows.

	Type of Cash Flow (Circle the correct type)		
Disbursement of \$96,900 to merchandise suppliers.	Operating	Investing	Financing
Receipt of \$200,000 from issuing common stock.	Operating	Investing	Financing
Receipt of \$49,200 from customers for sales made this period.	Operating	Investing	Financing
Receipt of \$22,700 from customers this period for Sales made last period.	Operating	Investing	Financing
Disbursement of \$100,000 to redeem bonds at maturity.	Operating	Investing	Financing
Disbursement of \$16,000 for interest expense on debt.	Operating	Investing	Financing
Disbursement of \$40,000 to acquire land.	Operating	Investing	Financing
Disbursement of \$25,300 as compensation to employees.	Operating	Investing	Financing
Disbursement of \$53,800 for a patent purchased From its inventor.	Operating	Investing	Financing
Disbursement of \$19,300 as a dividend to shareholders.	Operating	Investing	Financing

if it involves shareholders -> equity!

## Question 2 – Cash Flows (6 points)

Match each of the following items a through f with the appropriate definitions 1 through 6.

- (a) Indirect method
- (b) Operating activities
- (c) Statement of cash flows
- (d) Financing activities
- (e) Direct method
- (f) Investing activities

- a (1) A calculation that reports net income and then adjusts the net income amount by adding and subtracting items that are necessary to yield net cash provided (used) by operating activities.
- c (2) A financial statement that reports the cash inflows and cash outflows for an accounting period, and classifies those cash flows as operating, investing, or financing activities.
- e (3) A calculation of the net cash provided (used) by operating activities that lists the major items of operating cash receipts, and then subtracts the major items of operating cash payments.
- f (4) Transactions that include making and collecting notes receivable or purchasing and selling plant assets, or investments in other than cash equivalents and trading securities.
- d (5) Transactions with a company's owners and creditors that include obtaining cash from issuing debt and repaying the amounts borrowed, and obtaining cash from or distributing cash to owners.
- b (6) Activities that involve the production or purchase of merchandise and the sale of goods or services to customers, including expenditures related to administering the business.

### Question 3 – Cash Flows (20 points)

Warren Corporation is preparing a statement of cash flows using the indirect method. Account balances for December 31, 2007 and December 31, 2008 appear below:

	2007	→	2008	
Cash	223,200		174,000	- 49,200
Accounts receivable	327,600		306,000	- 21,600
Inventories	645,600		579,600	- 66,000
Plant, property and equipment	776,400		1,112,400	+ 336,000
Accumulated depreciation	446,400		499,200	+ 52,800
Marketable securities	36,000		33,360	- 2,640
Accounts payable	126,000		179,360	+ 53,360
Notes payable	360,000		400,000	+ 40,000
Common stock	600,000		600,000	
Retained earnings	476,400		526,800	+ 50,400

During 2008, Warren Corporation did not sell any equipment. Net income was \$100,400.

Prepare a full statement of cash flows for Warren Corporation using the indirect method.

Operating

Net Income	100,400 ✓
Decrease AR	+ 21,600 ✓
Decrease Inv	+ 66,000 ✓
Decrease PPE	— ✓
Depreciation	+ 52,800 ✓
Sec	+ 2,640 (✗)
↑ AP	+ 53,360 (✗)
Notes Payable	—
Stock	—
RE	—
<hr/> Total	<del>187,440</del> 296,800

Change in actual cash matters - no I think

money they have not paid yet

don't forget the other categories!

Investing

PPE

- 336,000

~~Marketable Securities~~ was in last one

Financing

Notes Payable

+ 40,000

Stock Issued

0

RE

~~no change written~~  
you don't include

Dividends

- 150,000

I must assume

~~NI~~

$$\text{Change in RE} = \text{NI} - \text{Dividends}$$

$$\text{Dividends} = \text{NI} - \Delta \text{RE}$$

So total change in cash match Balance sheet



## Question 5 (5 points)

- (1.) An extraordinary item must meet which of the following two criteria?
- Foreseeable and material.
  - Infrequent and unusual. ✓
  - Substantial and measurable. ✓
  - Unusual and measurable.
- (2.) Which of the following ratios is likely to be the least stationary over an extended period?
- Debt to total assets ratio.
  - Asset turnover. ✓
  - Return on assets.
  - Interest-bearing debt to total assets ratio.
- (3.) Which of the following is not typically a characteristic experienced by a company during the introductory phase of the corporate life cycle?
- Cash used in operations will exceed cash generated by operations.
  - Considerable cash will be used to purchase productive assets.
  - Cash from investing is positive. ✓
  - Cash from financing is positive. ✓
- (4.) The information in the following table is from the statement of cash flows for a company at four different points in time (Period 1, Period 2, Period 3, and Period 4). Negative values are presented in parentheses.

	Period 1	Period 2	Period 3	Period 4
Cash provided by operations	\$ (180,000)	\$ 90,000	\$ 360,000	\$ (30,000)
Cash provided by investing	(300,000)	75,000	90,000	(120,000)
Cash provided by financing	210,000	(330,000)	(150,000)	360,000
Net income	(120,000)	30,000	300,000	(15,000)

- Based on this information, which of the following answers most likely corresponds with the introductory phase, growth phase, maturity phase, or decline phase?
- Period 2, Period 1, Period 3, Period 4.
  - Period 1, Period 4, Period 3, Period 2. ✓
  - Period 3, Period 4, Period 1, Period 2.
  - Period 4, Period 1, Period 2, Period 3.
- (5.) Indian River Groves in central Florida lost about 10% of its oranges (or \$750,000) due to frost. Based on this information, how will Indian River Groves most likely report this loss?
- As an extraordinary item net of taxes. ✓
  - Below discontinued operations.
  - As a pretax ordinary loss prior to income before income taxes. ✓
  - As a discontinued operation net of taxes.



# Question 6 (28 points)

46,900

Events related to Trans Allied Insurance's investments of temporarily excess cash appear below.

Security	Date Acquired	Acquisition Cost	Market Value on Dec 31		Date Sold	Selling Price
			2006	2007		
JT Marlin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500
Gekko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700

None of these three securities paid dividends. These are non-strategic (passive) investments. Assume that the accounting period is the calendar year. Ignore taxes.

Dividends add to cash + RE

< 20%

### Instructions:

a. Assume the firm classifies these investments as Available for Sale. Prepare journal entries or use the Balance Sheet Equation to record how Trans Allied Insurance will account for its investments upon these events (please date your entries):

- Acquisition of securities
- Revaluation on 12/31/2006 and 12/31/2007
- Sale of securities

Should be able to do w/ taxes  
add to deferred taxes

Oh tax wanted journal entries

but can have tabs

Cash + Noncash = Liabilities + Contrib + RE

- take away from other equity then pay tax at end

Acquisition 6/14/06  
-84,000 Cash  
-84,000 AFS Investments

Reval 12/31/07  
-800 AFS Investments

-800 Other Equity

No change on income statement

Other Comprehensive Income

Sold 10/11/07  
+43,700 Cash  
-43,500 AFS Investment *yes old value*

-500 Other Equity

+700 Investment Income (Investment cash flow)

(don't remember - guessing)

Reval 12/31/07  
+7,200 AFS Investment

+7,200 Other Equity

Sale 2/15/08  
+14,900 Cash  
-15,200 AFS

-3,200 Other equity

+2,900 Investment Income

↓ one more (flip)

Figured it out well

← Sale 8/22/08 +28,500 Cash -31,700 AFS Investments -2700 other equity -500 Investment Income (Loss)

Market Value on Dec 31

Security	Date Acquired	Acquisition Cost	2006	2007	Date Sold	Selling Price
JT Marlin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500
Gekko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700

b. Assume the firm wants to reclassify JT Marlin and Jackson Steinem as Trading securities on 12/31/2007. How will Trans Allied Insurance account for this reclassification on this date? How will Trans Allied Insurance account for the sales of these securities on 02/15/2008 and 08/22/2008? Please use either journal entries or the Balance Sheet Equation.

← oh I did balance sheet eq, so oh  
 Must realize gains + losses up to that point  
 i like selling + quickly re-buying

"Sell" 12/31/07 +46,900 Cash -39,700 AFS sec +1300 AOCI (was loss before) +5,900 Gain from Securities took a lot of work to fix!

"Purchase" 12/31/07 -46,900 T sec +46,900 T sec

Sell 2/15/08 +14,900 T sec -15,200 T sec Realize Gain from sec (Loss) -300

Sell 8/22/08 +28,500 T sec -31,700 T sec -3200 Gain (Loss) from sec

Combined 1st two 12/31/07 -39,700 AFS sec +46,900 T sec +1300 AOCI +5,900 Gain from sec

they record as 1 cat "marketable sec"

Security	Date Acquired	Acquisition Cost	Market Value on Dec 31		Date Sold	Selling Price
			2006	2007		
JT Marlin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500
Gekko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700

c. (For this part, ignore the reclassification in part b.)

As discussed in lecture, SFAS 159 gives management the option to elect fair value accounting for many financial assets for fiscal years beginning after 11/15/2007. (If the election is *not* made, SFAS 115 – which Trans Allied Insurance has been using in parts a. and b. – applies.)

For this part, assume that Trans Allied Insurance elects to use fair value accounting under SFAS 159 for its holdings of JT Marlin and Jackson Steinem on 11/15/2007, when these holdings have market values of \$15,000 and \$30,500 (respectively). On this date, Trans Allied Insurance makes the necessary cumulative adjustment to retained earnings and updates the assets' values in the balance sheet.

What journal entries will Trans Allied Insurance make on 12/31/2007 and when it sells its holdings of JT Marlin and Jackson Steinem?

∴ what is the diff again – since can see market price

no difference?

FV is like trading

∴ so exactly like b?

except different valuations at that date and diff date

or what if we do – but test did not ask for it but if we don't do this?

11/15/07

+45,500  
Cash

-39,700  
AFS sec

+1300  
AOCE

+4500  
Realized gain

Combined  
11/15/07

-39,700 AFS sec  
+45,500 FV sec

↓

↓

Readjust  
12/31/07

+1400  
FV sec

+1400

Unrecognized gain

9

Same for others as B ✓

don't make entry here

✓

aka op cycle

### Question 7 (15 points)

**Instructions:**

- a. Using the attached financial statements, calculate the cash collection cycle for Company A and Company B. Show all supporting calculations. (Assume all sales are made on account.)

conversion

So not score  
 $CCC = OC - \text{Days in AP}$   
 $OC = \text{Days in AR} + \text{Days in Inv}$   
 Yeah answer in days  
 yeah what I had on my sheet

Days in AP =  $\frac{\text{Avg AP}}{\text{Supplier purchases}} \cdot 365 = \frac{91981}{1,181,283} \cdot 365 = 28.4$   
 ~~$\frac{91981}{11,883,110} \cdot 365 = 3,027$~~   
 and it was wrong COGS # anyway way off - wrong company

Days in Inv =  $\frac{\text{Avg Inventory}}{\text{COGS}} \cdot 365 = \frac{229,179}{1,225,474} \cdot 365 = 68.75$  ✓

Days in AR =  $\frac{\text{Avg AR}}{\left(\frac{\text{Sales}}{365}\right)} = \frac{\text{Avg AR}}{\text{Sales}} \cdot 365 = \frac{269,687}{1,878,184} \cdot 365 = 52.41$  ✓

$52.41 + 68.75 - 28.4 = 92.76$   
 ~~$118.14$~~  92.2

\* Purchases = COGS + change in inventory  
 I did just this

Answer:

Company A	<del>118.14</del> 92.2
Company B	27.48

B

$$\frac{1,163,174}{11,083,910} \cdot 365 = 38.30 \text{ close - again A in inv}$$

$$\frac{1,024,246}{11,083,910} \cdot 365 = 33.72 \quad \checkmark$$

$$\frac{1,055,596}{12,039,259} \cdot 365 = 32.03 \quad \checkmark$$

$$32.03 + 33.72 - 38.30 = 27.45$$

27.8 close

- b. One of these companies is The Toro Company, a Minnesota-based company that manufactures lawn and garden equipment, and the other is Land O'Lakes, a Minnesota-based dairy products company. Based on the your calculations in part a., which company corresponds to Company A and which company corresponds to Company B? (Explain your reasoning in no more than 3 sentences.)

Dairy - shorter inventory  
 Needs to pay farmers quickly  
 Stores pay slowly  
 that 3# put me off  
 for AP

Answer:

(X)

Company A	Land O'Lakes
Company B	Toro

A much longer cycle (twice)  
 - fits manufacturing

**Company A**  
**Income Statement**

**For the period ending December 31<sup>st</sup>, 2008**

Net sales	\$ 1,878,184
Cost of sales	1,225,474
<i>Gross profit</i>	<i>652,710</i>
Selling, general, and administrative expense	454,301
<i>Earnings from operations</i>	<i>198,409</i>
Interest expense	(19,333)
Other income, net	2,213
<i>Earnings before income taxes</i>	<i>181,289</i>
Provision for income taxes	61,638
<i>Net earnings</i>	<i>\$ 119,651</i>

**Company B**  
**Income Statement**

**For the period ending December 31<sup>st</sup>, 2008**

Net sales	\$ 12,039,259
Cost of sales	11,083,910
<i>Gross profit</i>	<i>955,349</i>
Selling, general and administrative	756,606
Restructuring and impairment charges	2,893
Gain on insurance settlements	(10,638)
<i>Earnings from operations</i>	<i>206,488</i>
Interest expense, net	63,232
Other income	(12,028)
Equity in earnings of affiliated companies	(34,972)
Minority interest in earnings of subsidiaries	16,128
<i>Earnings before income taxes</i>	<i>174,128</i>
Income tax expense	14,508
<i>Net earnings</i>	<i>\$ 159,620</i>

**Company A**  
**Comparative Balance Sheets**  
**As of December 31, 2007 and December 31, 2008**

ASSETS	2007	2008
Cash and cash equivalents	\$ 62,047	99,359
Total receivables, net	283,115	256,259
Inventories, net	251,275	207,084
Prepaid expenses and other current assets	10,677	27,491
Deferred income taxes	57,814	53,755
<i>Total current assets</i>	<i>664,928</i>	<i>643,948</i>
Property, plant, and equipment, net	170,672	168,867
Deferred income taxes	5,185	6,476
Other assets	9,153	7,949
Goodwill	86,224	86,192
Other intangible assets, net	14,675	18,828
<i>Total assets</i>	<i>\$ 950,837</i>	<i>932,260</i>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current portion of long-term debt	\$ 1,611	3,276
Short-term debt	372	2,326
Accounts payable	90,966	92,997
Accrued liabilities:		
Warranty	62,030	58,770
Advertising and marketing programs	53,765	48,412
Compensation and benefit costs	61,462	53,898
Income taxes	2,089	4,761
Other	69,175	60,011
<i>Total current liabilities</i>	<i>341,470</i>	<i>324,451</i>
Long-term debt, less current portion	227,598	227,515
Deferred revenue	10,062	9,363
Other long-term liabilities	1,269	6,256
<i>Total liabilities</i>	<i>580,399</i>	<i>567,585</i>
<i>Stockholders' equity:</i>		
Common stock, par value \$1.00	37,951	35,485
Retained earnings	335,384	337,734
Accumulated other comprehensive loss	(2,897)	(8,544)
<i>Total liabilities and stockholders' equity</i>	<i>\$ 950,837</i>	<i>932,260</i>



**Company B**  
**Comparative Balance Sheets**  
**As of December 31, 2007 and December 31, 2008**

ASSETS	2007	2008
Cash and cash equivalents	\$ 116,839	30,820
Receivables, net	1,006,931	1,104,261
Inventories	964,515	1,083,978
Prepaid assets	857,257	1,101,005
Other current assets	76,357	123,504
<i>Total current assets</i>	<i>3,021,899</i>	<i>3,443,568</i>
Investments	304,013	314,487
Property, plant and equipment, net	565,293	658,261
Goodwill, net	280,942	277,176
Other intangibles, net	125,004	120,982
Other assets	122,044	166,838
<u>Total assets</u>	<u>\$ 4,419,195</u>	<u>4,981,312</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Notes and short-term obligations	\$ 132,170	409,370
Current portion of long-term debt	3,082	2,864
Accounts payable	1,150,353	1,175,995
Customer advances	926,240	1,045,705
Accrued liabilities	341,421	423,494
Patronage refunds and other member equities payable	28,065	37,751
<i>Total current liabilities</i>	<i>2,581,331</i>	<i>3,095,179</i>
Long-term debt	586,909	531,955
Employee benefits and other liabilities	230,444	358,404
Minority interests	6,175	18,922
Commitments and contingencies		
<i>Total liabilities</i>	<i>\$ 3,404,859</i>	<i>4,004,460</i>
<i>Equities:</i>		
Capital stock	1,701	1,611
Member equities	937,126	947,141
Accumulated other comprehensive loss	(61,931)	(150,277)
Retained earnings	137,440	178,377
<u>Total liabilities and equities</u>	<u>\$ 4,419,195</u>	<u>4,981,312</u>



15.501/15.516  
 Corporate Financial Accounting  
 Final Examination  
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Name: \_\_\_\_\_  
 SOLUTIONS

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**Question 1 Cash Flow (10 points)**

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Receipt of \$200,000 from issuing common stock	Operating
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Receipt of \$22,700 from customers this period for sales made last period	Operating
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Disbursement of \$16,000 for interest expense on debt.	Operating
Disbursement of \$40,000 to acquire land	Operating
Disbursement of \$25,300 as compensation to employees	Operating
Disbursement of \$53,800 for a patent purchased from its inventor	Operating
Disbursement of \$19,300 as a dividend to shareholders	Operating

### Question 2 – Cash Flows (6 points)

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- \_\_\_\_\_ (4) Transactions that include making and collecting notes receivable or purchasing and selling plant assets, or investments in other than cash equivalents and trading securities.
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- \_\_\_\_\_ (6) Activities that involve the production or purchase of merchandise and the sale of goods or services to customers, including expenditures related to administering the business.

Answer: (1) a (2) e (3) e (4) f (5) d (6) b

3

### Question 3 – Cash Flows (20 points)

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Common stock	600,000	600,000
Retained earnings	476,400	526,800

During 2008, Warren Corporation did not sell any equipment. Net income was \$100,400.

Prepare a full statement of cash flows for Warren Corporation using the indirect method.

Change in Retained Earnings = Net Income – Dividends  
Dividends = Net Income – Change in Retained Earnings = 100,400 – 50,400 = 50,000

CFI	CFI
NI	100,400
Depreciation	52,800
Decrease in AR	21,600
Decrease in Inv	66,000
Decrease in Marketable Securities	2,640
Increase in AP	53,360
	<u>296,800</u>
CFI	<u>(336,000)</u>
Purchase of PPE	<u>(336,000)</u>
CFI	
Additional Borrowing	40,000
Dividends	(50,000)
	<u>(10,000)</u>
Total Cash Flow for the period	<u>(49,200)</u>

4

### Question 4 – FSA (24 points)

Indicate the immediate effects (“+” if it increases, “-” if it decreases, and “NE” if there is no effect) of each of the following independent transactions on (1) the rate of return on common shareholders’ equity; (2) the current ratio, which starts at 1 before the following transactions are included; and (3) the debt to equity ratio (defined as total liabilities divided by shareholder’s equity). Treat each transaction separately. If needed, state any assumptions you make.

- A firm purchases, on account, merchandise inventory costing \$205,000.
- A firm sells for \$150,000, on account, merchandise inventory costing \$120,000.
- A firm collects \$100,000 from customers on accounts receivable.
- A firm pays \$160,000 to suppliers on accounts payable.
- A firm sells for \$10,000 a machine costing \$40,000 and with accumulated depreciation of \$30,000.
- A firm declares dividends of \$80,000. It will pay the dividends during the next accounting period.
- A firm issues common stock for \$75,000.
- A firm acquires a machine costing \$60,000. It gives \$10,000 cash and signs a note for \$50,000 payable five years from now for the balance of the purchase price.

Transaction	ROCE	Current Ratio	Debt to Equity Ratio
a.	No Effect	No Effect	Increase
b.	Increase	Increase	Decrease
c.	No Effect	No Effect	No Effect
d.	No Effect	No Effect	Decrease
e.	No Effect	Increase	No Effect
f.	Increase	Decrease	Increase
g.	Decrease	Increase	Decrease
h.	No Effect	Decrease	Increase

### Question 5 (5 points)

- An extraordinary item must meet which of the following two criteria?
  - Foreseeable and material.
  - Infrequent and unusual.
  - Substantial and measurable.
  - Unusual and measurable.
- Which of the following ratios is likely to be the *least stationary* over an extended period?
  - Debt to total assets ratio
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  - Return on assets.
  - Interest-bearing debt to total assets ratio.
- Which of the following is not typically a characteristic experienced by a company during the introductory phase of the corporate life cycle?
  - Cash used in operations will exceed cash generated by operations.
  - Considerable cash will be used to purchase productive assets.
  - Cash from investing is positive.
  - Cash from financing is positive.
- The information in the following table is from the statement of cash flows for a company at four different points in time (Period 1, Period 2, Period 3, and Period 4). Negative values are presented in parentheses.
 

	Period 1	Period 2	Period 3	Period 4
Cash provided by operations	\$ (180,000)	\$ 90,000	\$ 360,000	\$ (30,000)
Cash provided by investing	(300,000)	75,000	90,000	(120,000)
Cash provided by financing	210,000	(330,000)	(150,000)	360,000
Net income	(120,000)	30,000	300,000	(15,000)

Based on this information, which of the following answers most likely corresponds with the introductory phase, growth phase, maturity phase, or decline phase?

  - Period 2, Period 1, Period 3, Period 4.
  - Period 1, Period 4, Period 3, Period 2.
  - Period 3, Period 4, Period 1, Period 2.
  - Period 4, Period 1, Period 2, Period 3.
- Indian River Groves in central Florida lost about 10% of its oranges (or \$750,000) due to frost. Based on this information, how will Indian River Groves most likely report this loss?
  - As an extraordinary item net of taxes.
  - Below discontinued operations.
  - As a pretax ordinary loss prior to income before income taxes.
  - As a discontinued operation net of taxes.

### Question 6 (28 points)

Events related to Trans Allied Insurance's investments of temporarily excess cash appear below.

Security	Date Acquired	Acquisition Cost	Market Value on Dec 31		Date Sold	Selling Price
			2006	2007		
JT Martin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500
Gakko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700

None of these three securities paid dividends. These are non-strategic (passive) investments. Assume that the accounting period is the calendar year. Ignore taxes.

#### Instructions:

a. Assume the firm classifies these investments as Available for Sale. Prepare journal entries or use the Balance Sheet Equation for the events related to these investments (include dates):

- Acquisition of securities
- Revaluation on December 31 of 2006 and 2007
- Sale of securities

06/14/2006	Dr Marketable securities, \$84,000	12/31/2007	Dr Marketable securities, \$7,200
	Cr Cash, \$84,000		Cr Other comprehensive income, \$7,200
12/31/2006	Dr Other comprehensive income, \$800		Dr Other comprehensive income, \$7,200
	Cr Marketable securities, \$800		Cr Accumulated other comprehensive income, \$7,200
	Dr Accumulated other comprehensive income, \$800		
	Cr Other comprehensive income, \$800		
10/11/2007	Dr Cash, \$43,700	02/13/2008	Dr Cash, \$14,900
	Dr Accumulated other comprehensive income, \$500		Dr Accumulated other comprehensive income, \$3,200
	Cr Marketable securities, \$43,500		Cr Marketable securities, \$15,200
	Cr Realized holding gain, \$700		Cr Realized holding gain, \$2,900
		08/22/2008	Dr Cash, \$28,500
			Dr Accumulated other comprehensive income, \$2,700
			Dr Realized holding loss, \$500
			Cr Marketable securities, \$31,700

7

Market Value on Dec 31

Security	Date Acquired	Acquisition Cost	Market Value on Dec 31		Date Sold	Selling Price
			2006	2007		
JT Martin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500
Gakko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700

b. Assume the firm wants to reclassify JT Martin and Jackson Steinem as Trading securities on 12/31/2007. How will Trans Allied Insurance account for this reclassification on this date? How will Trans Allied Insurance account for the sales of these securities on 02/15/2008 and 08/22/2008? Please use either journal entries or the Balance Sheet Equation.

Cumulative gains or losses, including those of current period, recognized on reclassification date. Subsequent market value changes reported in the income statement.

12/31/2007	Dr Marketable securities, \$7,200		
	Cr Unrealized holding gain (R/E), \$5,900		
	Cr Accumulated other comprehensive income, \$1,300		
02/13/2008	Dr Cash, \$14,900		
	Dr Realized holding loss (R/E), \$300		
	Cr Marketable securities, \$15,200		
08/22/2008	Dr Cash, \$28,500		
	Dr Realized holding loss, \$3,200		
	Cr Marketable securities, \$31,700		

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Market Value on Dec 31

Security	Date Acquired	Acquisition Cost	2006		2007		Date Sold	Selling Price
JT Marlin	06/14/2006	\$12,000	\$13,500	\$15,200	02/15/2008	\$14,900		
Jackson Steinem	06/14/2006	29,000	26,200	31,700	08/22/2008	28,500		
Gecko Co.	06/14/2006	43,000	43,500	--	10/11/2007	43,700		

c. (For this part, ignore the reclassification in part b.)

As discussed in lecture, SFAS 159 gives management the option to elect fair value accounting for many financial assets for fiscal years beginning after 11/15/2007. (If the election is *not* made, SFAS 115 – which Trans Allied Insurance has been using in parts a. and b. – applies.)

For this part, assume that Trans Allied Insurance elects to use fair value accounting under SFAS 159 for its holdings of JT Marlin and Jackson Steinem on 11/15/2007, when these holdings have market values of \$15,000 and \$30,500 (respectively). On this date, Trans Allied Insurance makes the necessary cumulative adjustment to retained earnings and updates the assets' values in the balance sheet.

What journal entries will Trans Allied Insurance make on 12/31/2007 and when it sells its holdings of JT Marlin and Jackson Steinem?

- 12/31/2007
  - Dr Marketable securities, \$1,400
  - Cr Unrealized holding gain (R/E), \$1,400
- 02/13/2008
  - Dr Cash, \$14,900
  - Dr Realized holding loss (R/E), \$300
  - Cr Marketable securities, \$15,200
- 08/22/2008
  - Dr Cash, \$28,500
  - Dr Realized holding loss (R/E), \$3,200
  - Cr Marketable securities, \$31,700

Question 7 (15 points)

Instructions:

a. Using the attached financial statements, calculate the cash collection cycle for Company A and Company B. Show all supporting calculations. (Assume all sales are made on account.)

The cash conversion cycle is the period from when the firm spends cash on inputs until they receive payment from their customers minus the financing from creditors:

$$CCC = OC - Days \text{ in AP}$$

The operating cycle, in turn, is the average time from purchase of inventory until collection of cash:

$$OC = \text{Days in AR} + \text{Days in Inv.}$$

$$\text{Days in AR} = 365 / (\text{Net credit sales} / \text{Average AR})$$

$$\text{Days in Inv.} = 365 / (\text{COGS} / \text{Average Inv.})$$

$$\text{Days in AP} = 365 / (\text{Purchases} / \text{Average AP})$$

$$\text{Purchases} = \text{COGS} + \text{Change in Inv.}$$

Company A:

$$\text{Days in AR} = 365 / [1,878,184 / 0.5 * (283,115 + 256,259)] = 365 / 7.0 = 52.4$$

$$\text{Days in Inv.} = 365 / [1,225,474 / 0.5 * (251,275 + 207,084)] = 365 / 5.3 = 68.3$$

$$\text{Purchases} = 1,225,474 + (207,084 - 251,275) = 1,181,283$$

$$\text{Days in AP} = 365 / [1,181,283 / 0.5 * (90,966 + 92,997)] = 365 / 12.8 = 28.4$$

$$CCC = \text{Days in AR} + \text{Days in Inv.} - \text{Days in AP} = 52.4 + 68.3 - 28.4 = 92.2 \text{ days}$$

Company B:

$$\text{Days in AR} = 365 / [12,039,259 / 0.5 * (1,006,931 + 1,104,261)] = 365 / 11.4 = 32.0$$

$$\text{Days in Inv.} = 365 / [11,083,910 / 0.5 * (964,515 + 1,083,978)] = 365 / 10.8 = 33.7$$

$$\text{Purchases} = 11,083,910 + (1,083,978 - 964,515) = 11,203,373$$

$$\text{Days in AP} = 365 / [11,203,373 / 0.5 * (1,175,995 + 1,150,353)] = 365 / 9.6 = 37.9$$

$$CCC = \text{Days in AR} + \text{Days in Inv.} - \text{Days in AP} = 32.0 + 33.7 - 37.9 = 27.8 \text{ days}$$

b. One of these companies is The Toro Company, a Minnesota-based company that manufactures lawn and garden equipment, and the other is Land O'Lakes, a Minnesota-based dairy products company. Based on the year calculations in part a., which company corresponds to Company A and which company corresponds to Company B? (Explain your reasoning in no more than 3 sentences.)

The calculations about show that Company A has a much longer cash collection cycle (more than three times longer than Company B). This would fit with a manufacturing company more than a dairy products company. This is corroborated by the operating cycle: Company A's operating cycle is approximately 4 months, or twice that of Company B. Hence, Company A is The Toro Company, and Company B is Land O'Lakes.

**Company A**  
**Income Statement**  
**For the period ending December 31<sup>st</sup>, 2008**

Net sales	\$ 1,878,184
Cost of sales	1,225,474
<i>Gross profit</i>	652,710
Selling, general, and administrative expense	454,301
<i>Earnings from operations</i>	198,409
Interest expense	(19,333)
Other income, net	2,213
<i>Earnings before income taxes</i>	181,289
Provision for income taxes	61,638
<i>Net earnings</i>	\$ 119,651

**Company B**  
**Income Statement**  
**For the period ending December 31<sup>st</sup>, 2008**

Net sales	\$ 12,039,259
Cost of sales	11,083,910
<i>Gross profit</i>	955,349
Selling, general and administrative	756,606
Restructuring and impairment charges	2,893
Gain on insurance settlements	(10,688)
<i>Earnings from operations</i>	206,488
Interest expense, net	63,232
Other income	(12,028)
Equity in earnings of affiliated companies	(34,972)
Minority interest in earnings of subsidiaries	16,128
<i>Earnings before income taxes</i>	174,128
Income tax expense	14,508
<i>Net earnings</i>	\$ 159,620

**Company A**  
**Comparative Balance Sheets**  
**As of December 31, 2007 and December 31, 2008**

	2007	2008
<b>ASSETS</b>		
Cash and cash equivalents	\$ 63,047	99,359
Total receivables, net	283,115	256,259
Inventory, net	251,275	207,084
Prepaid expenses and other current assets	10,677	27,491
Deferred income taxes	57,814	53,755
<i>Total current assets</i>	664,928	643,948
Property, plant, and equipment, net	170,672	168,867
Deferred income taxes	5,185	6,476
Other assets	9,133	7,949
Goodwill	86,224	86,192
Other intangible assets, net	14,675	18,828
<i>Total assets</i>	\$ 950,837	932,260
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current portion of long-term debt	\$ 1,611	3,276
Short-term debt	372	2,326
Accounts payable	90,966	92,997
Accrued liabilities:		
Warranty	63,030	58,770
Advertising and marketing programs	53,765	48,412
Compensation and benefit costs	61,462	53,898
Income taxes	2,089	4,761
Other	69,175	60,011
<i>Total current liabilities</i>	341,470	324,451
Long-term debt, less current portion	227,598	227,515
Deferred revenue	10,062	9,363
Other long-term liabilities	1,269	6,256
<i>Total liabilities</i>	580,399	567,585
<i>Stockholders' equity:</i>		
Common stock, par value \$1.00	37,951	35,485
Retained earnings	335,384	337,734
Accumulated other comprehensive loss	(2,897)	(8,544)
<i>Total liabilities and stockholders' equity</i>	\$ 950,837	932,260

**Company B**  
**Comparative Balance Sheets**  
**As of December 31, 2007 and December 31, 2008**

ASSETS		2007	2008
Cash and cash equivalents		\$ 116,839	30,820
Receivables, net		1,006,931	1,104,261
Inventories		964,515	1,083,978
Prepaid assets		857,257	1,101,005
Other current assets		76,357	123,504
<i>Total current assets</i>		<i>3,021,899</i>	<i>3,443,568</i>
Investments		304,013	314,487
Property, plant and equipment, net		565,293	658,261
Goodwill, net		280,942	277,176
Other intangibles, net		125,004	120,982
Other assets		122,044	166,838
<i>Total assets</i>		<i>\$ 4,419,193</i>	<i>4,981,312</i>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Current liabilities:			
Notes and short-term obligations		\$ 132,170	409,370
Current portion of long-term debt		3,082	2,864
Accounts payable		1,150,353	1,175,995
Customer advances		926,240	1,045,705
Accrued liabilities		341,421	423,494
Patronage refunds and other member equities payable		28,065	37,751
<i>Total current liabilities</i>		<i>2,581,331</i>	<i>3,095,179</i>
Long-term debt		586,909	531,955
Employee benefits and other liabilities		230,444	358,404
Minority interests		6,175	18,922
Commitments and contingencies			
<i>Total liabilities</i>		<i>\$ 3,404,859</i>	<i>4,004,460</i>
<i>Equities:</i>			
Capital stock		1,701	1,611
Member equities		937,126	947,141
Accumulated other comprehensive loss		(61,931)	(150,277)
Retained earnings		137,440	178,377
<i>Total liabilities and equities</i>		<i>\$ 4,419,193</i>	<i>4,981,312</i>



Journal Entries

Debits	(-SE, +E)	100	
	(credits (+A))		100
	What		↔ (match)
Wage expense	(-SE, +E)	100	
	Cash (-A)		100
	What		

T-Accounts

Assets (A)

Dr	Cr
↑	↓
Normal	

Liabilities (L)

Dr	Cr
↓	↑
	Normal

Stock (SE)

Dr	Cr
↓	↑
	Normal

Revenue (R)

Dr	Cr
↓	↑
	Normal

Expenses (E)

Dr	Cr
↑	↓
Normal	

Don't take notes here - make cheat sheet!

2

## Cash Flow

< 3 months to maturity

transfer b/w cash + cash equiv not included

interest + dividends under operating

operating is basically the other cat

2 methods: direct + indirect

↑ appendix ↑ usual method

- Only reporting of operating differs, # same

- investing + financing same

### direct

↓ each separate

convert sales to cash received

- ~~on~~ counteract change in AR

- " " " unearned revenue

convert COGS to cash paid for merch

- remove change in inventory

~~etc~~ etc

remove investing + financing

### indirect

start w/ net income

- remove accrual things

- change in inventory

- etc

) (so really not all that much different)

# Ratios

12/4

## ROE

$$ROE = \frac{NOPAT}{Sales} \cdot \frac{Sales}{Assets} \cdot \frac{Net\ income}{NOPAT} \cdot \frac{Assets}{SE}$$

$$\begin{array}{cccc} NOPM & \cdot & Asset & \cdot & Earnings & \cdot & fin. \\ \uparrow & & Turnover & & leverage & & Leverage \\ \text{net operating} & & & & & & \\ \text{profit,} & & & & & & \\ \text{margin} & & & & & & \end{array}$$

$$= \frac{Net\ income}{Shareholder\ equity}$$

$$RDA = \frac{Net\ income}{Assets}$$

NOPAT = Net operating profit after tax

$$= Operating\ Income \cdot (1 - \text{tax rate}) = \text{"Net income"}$$

Operating Income = Gross Income - Op. Ex. - Depreciation

$$\text{Receivables Turnover} = \frac{Net\ Credit\ sales}{Avg\ AR}$$

$$\begin{aligned} \frac{Avg\ Collection\ Period}{= DSO} &= \frac{Days \cdot AR}{Credit\ Sales} = \frac{Avg\ AR}{Avg\ Daily\ Sales} \end{aligned}$$

②

Inventory Turnover

$$\frac{\text{Sales}}{\text{Inventory}} = \frac{\text{COGS}}{\text{Avg inventory}}$$

Days Inventory Outstanding (DSI) (DIO)

$$\frac{\text{Inventory}}{\text{COGS}} \times 365$$

Accounts Payable Turnover =  $\frac{\text{Total Supplier Purchases}}{\text{Avg AP}}$

Operating Cycle =  $\text{DIO} + \text{DSO} - \text{DPO}$   
=  $\frac{\text{Inventory}}{\text{COGS}} \times 365 + \frac{\text{Accounts Receivable}}{\text{Sales}} \times 365 - \frac{\text{Accounts Payable}}{\text{Supplier Purchases}} \times 365$

Cash Conversion Cycle (CCC) =  $\text{DIO} + \text{DSO} - \text{DPO}$

= Same as operating cycle

Asset Turnover Ratio =  $\frac{\text{Revenue}}{\text{Assets}}$

(ROA is net income over assets)

Quick Ratio =  $\frac{\text{Current Assets} - \text{Inventories}}{\text{Current Liabilities}} = \frac{\text{Cash} + \text{Cash equiv}}{\text{Current Liabilities}}$

↳ textbook

③

$$\text{Current Ratio} = \frac{\text{Current assets}}{\text{current liabilities}}$$

$$\text{Current Cash Debt Coverage Ratio}$$

$$= \text{Cash Current Debt Coverage Ratio}$$

$$= \frac{\text{Cash from Ops} - \text{Dividends}}$$

$$\text{Avg current liabilities}$$

$$\text{Debt to Asset} = \frac{\text{Liabilities}}{\text{Assets}}$$

$$\text{Times Interest Earned Ratio (TIE)}$$

$$= \frac{\text{EBIT}}$$

$$\text{Interest payable}$$

$$\text{EBIT} = \text{Earnings before Interest \& Taxes}$$

$$\text{Earnings} = \text{After tax net income}$$

③

## Recurring/Persistent

- isolate nonrecurring/transitory
- easy to ~~add~~ compare w/ prior years + other firms

Restructuring charges - reorg

discontinued ops - biz units closed or sold

Extraordinary items - material gains + losses

Quality of earnings - how closely match underlying econ conditions

discontinued ops - report (net of tax)

and after tax gain/loss are on income

Statement still in net income below income from continuing ops, but ~~above~~

extraordinary - unusual

- infreq

## Not/excluded

- write downs/write offs
- foreign currency gains/losses
- strikes
- accrual adjustments to long term contracts

4)

- Gains/losses assets/biz segs
- defence against takeover
- costs related to 9/11

Report separately net of taxes

Restructuring Costs - like discontinued ops, but not a certain biz unit

- usually large
- so require separate parts
- record in 2 parts

1. Employee severance
2. Asset write downs/write offs

Often companies make this a back - boosting income  
- like a big bath

### AOCI

- more inclusive notion of comp performance than net income
- net income + other gains and losses not on income statement
- foreign currency adjustments
- unrealized gains + losses AFS securities
- adjustments to pension
- generally events outside managerial control

5

~~Account~~ Not closed out after each accounting period  
- continues

---

### Fair Value

like trading in that gains + losses go to net income

At FV election

- cumulative adjustment to RE

- change in assets value on balance sheet



More Studying

- leases

- cap

- op

- auto transfer ownership

- bargain purchase option

-  $> 75\%$  life- PV payments  $> 90\%$  asset value

must capitalize assets otherwise

↳ ie depreciate + add as assets

Pensions - did not do

Income tax expense

- taxable expenses follow diff rules - cash basis

- temporary + permanent differences

↑ recognize as "provision for income taxes"

Or "deferred tax liability"why

- depreciation - MACRS

- contract recognition date

- deferred tax asset - paid more tax upfront than financial statements ~~report~~ say should be paid

(2)

Tax obligation - what you actually owe

Tax Expense - what ~~the~~ income st says you owe

### AR adjustments

- sales on account
- ~~collectable~~
- collectability risk
- net realizable value = total - allowance for uncollectable accounts
- aging analysis
- or simply % of sales

Sales	<del>100</del> +100,000	+100,000
	AR	RE
Estimate bad debts	-2,900	-2,900 RE
	AR net	

↳ goes into allowance for bad debts

Write off

- 500 AR
- +500 ↳ allowance for uncollectable

(finally comes off AR)

- oh now I get it more

) no net effect on balance sheet

③

re estimate at the end of year

make sure allowance for uncollectables ~~TA~~

= your new aging analysis

Practice exam went well

Very detail driven class

don't leave # off

multiple choice sneaky  
+ lose lot of points

watch out for small things

mistakes have big impact on grade!

like be sure to average

Lease

- calculate lease interest + capital

- calc interest payment

- deduct from lease asset each year

- must depreciate

① Depreciate Asset

↳ RE (Dep exp)

② Pay bill

↳ part <sup>from</sup> lease liability

↳ part from RE (~~Int~~ Int exp)

↳ - cash

asset not tacked

T-accounts

Assets		Liabilities		SE	Rev	Exp
Dr	Cr	Dr	Cr	Dr	Cr	Dr
↑	↓	↓	↑	↓	↑	↓
normal			N	↑	N	↓

15.501

12/11

Journal Entries

Dr 100  
Cr 100  
what

Mark to market = fair mkt value published price

PV =  $\frac{1}{(1+r)^t}$   
→ annuity

Intercorp Investments

Passive < 20%

AFS

- AOCI value changes, not RE
- other income bought + sold
- investing cash flow → income st
- unrealized gains + losses
- other income bought + sold
- operating cash flow → income st
- market value or fair value
- both mark to market
- both dividends + cap gains on income statement

HTM

- debt only
- historical cost on balance sheet
- interest in operating cash flow income statement

Sig Inf 20% < 50%

- equity accounting
- proportion of investee's equity
- dividends are recovery (+ investment)
- income = proportional investee → income st.
- cap gains = income → income st.

Control

- consolidation
- balance sheet combined
- income st combined
- sale = cap gains + losses → income st.
- pay attention to taxes

Leases

- must be capitalized if
- auto transfer ownership
- bargain purchase option
- > 75% of asset life
- PV payments > 90%

Indirect

- start w/ Net Income
- + Depreciation + Amort + Depletion
- + Losses investing + financing
- + Δ AP, Inv, prepaid ex
- + Δ AP, unearned rev, accrued liab, def. tax liab

Direct

- Sales + Δ AR + Δ Unearned = receipts from cust
- COGS + Δ Inv + Δ AP = Payment for merch
- Op exp + Int. + Δ Prepaid ex + Δ Accrued liab = payment for exp
- don't care about other stuff

ROA + ROE + sales growth cement  
LEV, ATR, ROS fairly steady

Bonds

Calculate PV principal + PVOA coupons  
if premium/discount set in cat  
Bond payable - discount = MBP  
discount reduced each year  
coupon rate to interest expense  
what have to do to sell them

Discount = contra liability  
premium = liability

amortize discount/premium  
so effective interest expense is larger  
Cash paid + amortization discount = Interest expense

Cash [BP + Pre] = MBP RE  
+ 15.3 10 + 5.3 = 15.3  
- coupon rate -1 143  
- cash RE -143  
- premium 143  
- real premium report

Lease

1. Depreciate
  - Asset
  - RE (Dep exp)
2. Pay bill
  - (part) RE (int exp)
  - (part) lease liability
  - Cash
  - asset untouched

Treasury Stock = SE  
Financing cash flow

AOCI is SE

Take Dividends out of RE  
- not separate line

Sec Deposit = short term

$$ROE = \frac{\text{Net income}}{\text{Avg SE}} = ROA \cdot \text{Fin Lev}$$

$$= NOPM \cdot \frac{\text{Asset Turnover} \cdot \text{Earnings Lev}}{\text{Fin Lev}}$$

$$= \frac{NOPAT}{\text{Sales}} \cdot \frac{\text{Sales}}{\text{Assets}} \cdot \frac{NI}{NOPAT} \cdot \frac{\text{Assets}}{SE}$$

$$ROA = \frac{\text{Net income}}{\text{Assets}}$$

$$NOPAT = \text{Net op profit after tax}$$

$$= \text{Op Income} \cdot (1 - \text{tax rate})$$

$$= \text{Net income}$$

$$\text{Op Income} = \text{Gross Income} - \text{Op Exp} - \text{Dep.}$$

$$\frac{\text{Receivables}}{\text{Turn}} = \frac{\text{Net credit sales}}{\text{Avg AR}}$$

$$\frac{\text{AVG collection}}{\text{Period}} = \frac{DSO}{\text{Days}} = \frac{\text{Days} \cdot \text{AR}}{\text{Credit Sales}}$$

$$DSO = \frac{\text{Avg AR}}{\text{Avg Daily Sales}}$$

$$\frac{\text{Inventory}}{\text{Turn}} = \frac{\text{Sales}}{\text{Inventory}} = \frac{COGS}{\text{Avg Inventory}}$$

$$\frac{\text{Days Inv}}{\text{Outstanding}} = \frac{\text{Avg Inventory}}{COGS} \cdot 365$$

$$\frac{DST}{DIO}$$

$$AP \text{ Turnover} = \frac{\text{Total Supplier Purchases}}{\text{Avg AP}}$$

$$\frac{\text{OP Cycle}}{\text{Cash Conversion Cycle}} = \frac{DIO + DSO - DPO}{\text{op cycle}}$$

$$\text{Asset Turnover} = \frac{\text{Revenue}}{\text{Avg Assets}}$$

$$\text{Quick Ratio} = \frac{\text{Current Assets} - \text{Inventories}}{\text{Current Liabilities}}$$

$$= \frac{\text{Cash} + \text{cash eq}}{\text{Current Liabilities}}$$

$$\text{Current Ratio} = \frac{\text{Current Assets}}{\text{Current Liabilities}}$$

$$\text{Current Cash Debt Coverage Ratio} = \frac{\text{Cash Current Debt Coverage Ratio}}{\text{Avg current Liabilities}}$$

$$= \frac{\text{Cash From Ops} - \text{Dividends}}{\text{Avg current Liabilities}}$$

$$\text{Debt to Asset} = \frac{\text{Liabilities}}{\text{Assets}}$$

$$\frac{\text{Times Interest Covered}}{TIE} = \frac{EBIT}{\text{Interest payable}}$$

$$EBIT = \text{Earnings before interest + taxes}$$

$$\text{Earnings} = \text{After tax net income}$$

$$\frac{\text{Debt to Equity}}{\text{Total SE}} = \frac{\text{Total Liabilities}}{\text{Total SE}}$$

$$\frac{\text{Market to Book}}{\text{Book value}} = \frac{\text{Market Value}}{\text{Book value}}$$

$$\text{Free Cash Flow} = \text{Cash flow from Ops} - \text{Cap Ex} - \text{Dividends}$$

$$\frac{\text{Net Op Profit Margin}}{NOPM} = \frac{NOPAT}{\text{Sales}}$$

$$\frac{AR \text{ Turnover}}{ART} = \frac{\text{Sales}}{\text{Avg AR}}$$

$$\frac{\text{Avg Collect}}{\text{Period ACP}} = \frac{\text{Avg AR}}{\text{Avg daily Sales}}$$

$$GPM = \frac{\text{Gross profit}}{\text{Total Sales}}$$

$$\text{Gross profit} = \text{Net sales} - \text{COGS}$$

no employees, rent deducted, etc.

$$\text{Net sales} = \text{Sales} - \text{Returns}$$

$$\text{Net Income} = \text{Gross Profit} - \text{Op Ex} - \text{Taxes} - \text{Interest}$$

$$\text{Inv Turn} = \frac{COGS}{\text{Avg Inv}}$$

$$\frac{PPE \text{ Turn}}{PPT} = \frac{\text{Sales Revenue}}{\text{Avg PPE}}$$

$$\% \text{ Depreciated} = \frac{\text{Accumulated Dep}}{\text{Cost of dep. assets}}$$

$$\text{OCFL} = \frac{\text{Net cash from ops}}{\text{total liabilities}}$$

$$\text{Effective tax rate} = \frac{\text{Provision for income tax expense}}{\text{Income before taxes}}$$

$$\text{Basic EPS} = \frac{\text{Net income} - \text{Preferred dividends}}{\text{Weighted avg \# shares outstanding}}$$

$$\text{Diluted EPS} = \frac{\text{Net Income} - \text{PD} + \text{Add backs}}{\text{Avg common shares} + \text{Shares convertible assumed converted}}$$

$$\frac{\text{Days Payment Outstanding}}{\text{Supplier purchases}} = \frac{\text{Avg AP}}{\text{Supplier purchases}} \cdot 365$$

$$ROA = ROS \cdot ATR$$

$$= \frac{\text{Net income}}{\text{Sales}} \cdot \frac{\text{Sales}}{\text{assets}}$$

$$ROS = \text{return on sales} = \text{profit margin}$$

$$= \frac{\text{net income}}{\text{Sales}}$$

$$ATR = \text{Asset turnover} = \frac{\text{Sales}}{\text{assets}}$$

$$\text{Cash ratio} = \frac{\text{Cash} + \text{Marketable securities}}{\text{Current Liabilities}}$$

$$BVE = \text{Book value of equity} = \text{Total SE}$$

$$\text{Purchases} = \text{COGS} + \text{Change in Inv}$$

Post 15.501 Final

12/14

Was Difficult

Not fully awake at start

Forgot some details here + there

But of course curved on how other people do

A lot of details to get right

I think I did not do as well as I ~~the~~ hoped

Prob B on exam and B+ in class