



**MIT Sloan School of Management
15.501 Corporate Financial Accounting
Midterm Examination 2
November 17, 2010**

NAME: Michael Plasencia

SECTION that you ATTEND REGULARLY: (Circle one)

[A] (1:00pm-2:30pm)

or

[B] (2:30pm-4:00pm)

Instructions:

- 1) NO QUESTIONS. When in doubt, state your assumptions.
- 2) Exam Length: 1 hour and 20 minutes
- 3) This exam is 15 pages long: 1 cover page, 11 question pages, and 3 pages of tables. Please make sure your copy of the exam is not missing any pages.
- 4) The last three pages can be detached.
- 5) A non-programmable calculator may be used during this exam. No other material is to be used during the exam.
- 6) Write your answers in the space provided *and show any supporting computations you make*. Do not attach additional material.
- 7) The total number of points on this exam is 100.
- 8) Refer to Instruction #1 when you feel the need to ask a question.

Manage your time efficiently.

Make sure to look through the entire exam before you start!

Question	Possible Points	Actual Points
1	18	10
2	12	10.5
3	12	10
4	16	14.5
5	24	16.5
6	18	13.5

75

class avg 68

Question 1 (18 points)

Required: Circle the letter corresponding to your response.

1. On December 30, Year 1, Peter Griffin Corporation received merchandise costing \$1,000 and counted it in the December 31 listing of all items on hand. The firm included the cost of the inventory in its ending inventory on the balance sheet on December 31, Year 1. The firm received an invoice on January 2, Year 2 and recorded the amount as a Year 2 acquisition. The firm uses a periodic inventory system. Assume that the firm never discovered its error. What is the effect on the Year 2 ending inventory?

- A) None.
- B) Overstated by \$1,000.
- C) Understated by \$1,000.
- D) Insufficient Information for Calculation.

\$1000 extra

For never told were not other mistakes

2. The following hammers were available for sale during the year for Lois Tools:

Beginning inventory	10 units at \$40
First purchase	15 units at \$55
Second purchase	30 units at \$70
Third purchase	25 units at \$65

*purchase added to inventory
assuming purchases from suppliers*

Wilkins has 30 hammers on hand at the end of the year. What is the dollar amount of cost of goods sold for the year according to the first-in, first-out method?

- A) \$1,975
- B) \$2,975
- C) \$1,575
- D) \$1,950

FIFO

*file last 30 25 * 65 + 5 * 70
1625 + 350
1975*

3. Brian Company's 2011 balance sheet reveals that inventories reported on a LIFO basis are \$5,620 million. In a footnote, management stated that the LIFO reserve was \$944 million. What is the total cumulative tax effect of using LIFO given a 35% income tax rate?

- A) \$4,676 million
- B) \$1,967 million
- C) \$1,635.9 million
- D) \$944 million
- E) \$330.4 million

new lifo reserve

4. Stewie Company purchased a tractor at a cost of \$60,000. The tractor has an estimated residual value of \$10,000 and an estimated life of 8 years, or 12,000 hours of operation. The tractor was purchased on January 1, 2010 and was used 2,400 hours in 2010 and 2,200 hours in 2011. What method of depreciation will produce the *maximum* depreciation expense in 2010?

2010?

- A) Straight-line
- B) Units-of-production
- C) Double-declining-balance
- D) All methods produce the same expense in 2010

can assume

and never
 (remaining hours)
 if so B

5. Meg Industries provides the following information relating to its land, buildings and equipment:

000's	2011
Land	\$ 135
Buildings	460
Machinery and equipment	<u>7,340</u>
	<u>\$7,935</u>
Total accumulated depreciation	<u>\$5,300</u>

straight line

← already

Reported depreciation expense is \$520 million for 2011. Calculate the plant assets' estimated useful life.

per year

- A) 30 years
- B) 29.32 years
- C) 27.55 years
- D) 15.26 years
- E) 15 years

15.26 10.19 years in

6. On January 1, 2010, Chris Corporation issued 100 2-year bonds with face value of \$500 per bond and semi-annual coupon payments of \$25 per bond. At the time of bond issuance, the market interest rate is 10%. There are no other transactions during the period. What is the ending cash balance of Chris Corporation at the end of year 1, assuming the beginning balance of cash was \$0?

- A) \$50,000.
- B) \$48,865.
- C) \$45,000.
- D) \$37,075.
- E) Insufficient information for calculation.

$$500 \cdot 82645 + 1,73554 \cdot 50$$

$$413,225 + 86,77$$

500,000 gain

- First 2 coupons

$$-50$$

$$450 \cdot 100$$

7. What effects would the accrual of \$50 of interest on a note payable have on financial statements?

- I. Balance sheet: Liabilities are decreased by \$50 (X)
- II. Income statement: Expenses are increased by \$50 (✓)
- III. Balance sheet: Retained earnings are decreased by \$50 (✓)
- IV. Balance sheet: Cash assets are decreased by \$50 (✓)
- V. Balance sheet: Liabilities are increased by \$50 (X)

principle

- A) I, II and III
- B) II, III and V
- C) II, IV and V
- D) II, III and IV
- E) IV and V

8. Operating leases differ from capital leases in that

- A) For a capital lease the lessee records the lease payments as rent expense, but for an operating lease the lessee reports the lease payments as depreciation expense.
- B) For an operating lease the lessee depreciates the asset acquired under lease, but for the capital lease the lessee does not.
- C) Operating leases create a long-term liability on the balance sheet, but capital leases do not.
- D) Operating lease payments are generally greater than capital lease payments. *same*
- E) Operating leases do not transfer ownership of the asset under the lease, but capital leases often do.

9. Why did people view stock splits as a good thing?

- A) Firms received a tax benefit from more shares outstanding.
- B) Managers believed their shares are undervalued and issue more shares.
- C) Managers believed their shares are overvalued and issue more shares.
- D) The liquidity of the stock increased.
- E) There was an optimal price per shares that minimizes transaction costs.

Only part item

Question 2 (12 points) Inventory

Two companies, the Lastin Company and the Firstin Company, are in the scrap metal warehousing business as arch competitors. They are about the same size, and in 20X1, coincidentally encountered seemingly identical operating situations. Only their inventory accounting systems differed. Lastin uses LIFO, and Firstin uses FIFO.

For both companies, the beginning inventory was 10,000 tons; it costs \$50 per ton. During the year, each company purchased 50,000 tons at the following prices:

30,000 @ \$60 on March 17

20,000 @ \$70 on October 5

Each company sold 45,000 tons at average prices of \$100 per ton. Other expenses in addition to cost of goods sold, but excluding income taxes, were \$600,000. The income tax rate is 40%.

A. Compute the net income for the year for both companies. Show your calculations.

FIFO

Jan 1 10,000 * 50
Mar 17 30,000 * 60
Oct 5 20,000 * 70

} sold

} left

$$\begin{aligned} \text{COGS / Sold} &= 10,000 \cdot 50 + 30,000 \cdot 60 + 5,000 \cdot 70 \\ &= 500,000 + 1,800,000 + 350,000 \\ &= 2,303,500 \end{aligned}$$

$$\text{Ending inventory / left} = 15,000 \cdot 70 = 1,050,000$$

$$\text{Revenue} = 45,000 \cdot 100 = 4,500,000$$

$$\text{Net income before taxes} = 4,500,000 - 2,303,500 - 600,000 = 1,596,500$$

B. What are the days in inventory for Lastin and Firstin?

$$1,596,500$$

$$\text{Taxes Payable} = 1,596,500 \cdot 0.4 = 638,600$$

$$\begin{aligned} \text{Net income} &= 1,596,500 - 638,600 \\ &= 957,900 \end{aligned}$$

LIFO

Jan 1 10,000 * 50
Mar 17 30,000 * 60
Oct 5 20,000 * 70

} left

} sold

$$\begin{aligned} \text{COGS} &= 20,000 \cdot 70 + 25,000 \cdot 60 \\ &= 1,400,000 + 1,500,000 \\ &= 2,900,000 \end{aligned}$$

$$\begin{aligned} \text{Ending inventory} &= 5,000 \cdot 60 + 10,000 \cdot 50 \\ &= 300,000 + 500,000 = 800,000 \end{aligned}$$

$$\text{Revenue} = 45,000 \cdot 100 = 4,500,000$$

$$\begin{aligned} \text{Net income before taxes} &= 4,500,000 - 2,900,000 - 600,000 = 1,000,000 \end{aligned}$$

$$\text{Taxes Payable} = 1,000,000 \cdot 0.4 = 400,000$$

$$\text{Net income} = 1,000,000 - 400,000 = 600,000$$

B)

$$\text{Inventory turnover} = \frac{\text{COGS}}{\text{Avg Inventory}}$$

$$\frac{365}{\left(\frac{2,303,500}{\frac{1,050,000 + 1,596,500}{2}} \right)} = 83.33$$

$$\frac{365}{\left(\frac{2,900,000}{\frac{800,000 + 1,000,000}{2}} \right)} = 50.34$$

don't really remember

Question 3 (12 points) Property, Plant and Equipment

Required: Write your answer in the space below:

Botwin Corporation has decided to invest in the hydroponic plant growing business. To do so, they must secure a production facility and purchase equipment. The CEO of the Corporation, Nancy, has decided that she needs to build her own custom-made production facility. During the year, she spends \$500,000 for building materials, \$300,000 to architects and laborers, fees related to zoning and inspection for \$50,000, and accrued interest payable equal to 10% on a \$1.5 million construction loan, which was secured on January 1, 2010. The building was finally finished on September 31, 2010. On October 1, Nancy applies and receives approval for a 5-year, \$100,000 loan that she can use to purchase her equipment. The interest rate of the loan is 5%. Nancy uses the second loan to purchase the following equipment by October 30, 2010: \$10,000 in grow lights, \$20,000 in exhaust blowers, \$50,000 in air filters, and \$10,000 in pots.

- (a) Nancy wants to know, what amount of property, plant and equipment is capitalized on the balance sheet on December 31, 2010?

500,000	materials	10,000	
300,000	labor	20,000	
50,000	fees	50,000	
150,000	financing	10,000	
1,000,000		90,000	
			= \$1,090,000

Handwritten notes: Assuming these last more than 1 year. $\frac{1}{2}$

- (b) The building is estimated to last for 20 years and Nancy decides to use straight-line depreciation and estimate that her yearly depreciation expense is \$45,000. Nancy decides that double-declining balance method is a better way to calculate depreciation expense for the equipment, which are only expected to last 5 years and the salvage value is \$0. What is the depreciation expense reported on December 31, 2010? ← First year

$$\frac{90,000 - 0}{5} = 18,000 \times 2 = 36,000$$

ah! must pro-rate!!! ← haha... yes!

building 3 months
equipment 2 months

$$45,000 \cdot \frac{3}{12} + 36,000 \cdot \frac{2}{12}$$

$$11,250 + 6,000$$

$$(17,250)$$

(c) Nancy's business ventures are not as profitable as she had hoped. On June 30, 2011, Nancy sells all of her equipment to Guillermo Garcia for \$80,000. What are the journal entries on Nancy's book on this day? ^{not building}

So what is depreciation ^{last qv} $6,000 + \frac{36,000 - 6,000}{5} \cdot 2 = \frac{6}{12}$

$6,000 + 6,000 = 12,000$

Value $90,000 - 12,000 = 78,000$

Gain on sale $80,000 - 78,000$

6/30/2011

Sale
Equipment

Cash	+ Assets	=	Liabilities	+ Contrib Capital	+ RE
+80,000	-78,000				+2,000
					gain on asset sale

ME&AD -1.5

(d) On October 30, 2011, Nancy receives an offer from Esteban Reyes to purchase the building for \$1.5 million. She accepts his offer. What are the associated journal entries? ^{assume}

So what is depreciation? $11,250 + 45,000 \cdot \frac{10}{12}$

$11,250 + 37,500 = 48,750$

w/o selling the land under it

Current value $1,000,000 - 48,750 = 951,250$

Gain on sale $1,500,000 - 951,250 = 548,750$

10/30/11

Sale
Building

Cash	+ Assets	=	Liabilities	+ Contrib. C.	+ RE
+1,500,000	-951,250				+548,750
					gain on asset sale

Question 4 (16 points) Bonds

Required: Write your answer in the space below.

On December 31, 2009, Veridian Corporation issued \$20 million of 4-year, 10% ^{bonds} debentures. The market interest rate at issuance was 8%. On December 31, 2010 (after all interest payments and amortization had been recorded for 2010), the company purchased all the debentures for \$19 million. Throughout their life, the debentures had been held by a large insurance company.

1. Compute the gain or loss on early extinguishment.

So Sale value = $PV(20 \text{ million}, 4 \text{ years}, 8\%) + PVOA(8\%, 4 \text{ years}) \cdot 10\% \text{ coupon} \cdot FV$

$$.73503 \cdot 20,000,000 + 3,31213 \cdot .1 \cdot 20,000,000$$

$$14,700,600 + 6,624,260$$

$$21,324,860$$

Value on Dec 31 = $PV(20 \text{ million}, 3 \text{ years}, 8\%) + PVOA(8\% 3 \text{ years}) \cdot 10\% \text{ coupon} \cdot FV$

$$.79383 \cdot 20,000,000 + 2,57710 \cdot .1 \cdot 20,000,000$$

$$15,876,600 + 5,154,200$$

$$21,030,800 \text{ value}$$

Gain = $21,030,800 - 19,000,000$

$$2,030,800$$

2. What are the journal entries recorded on December 31, 2010?

	Cash	+ Assets	= Liabilities + Contrib + RE
Repurchase Bonds	-19,000,000	+21,030,800	+2,030,800

Prem Bonds - 1 1/2
10,308,000

Assuming the following entries already occurred

Pay interest -2,000,000

8 Bond Premium -294,011

NBP
21,030,849

↓ checks at ✓

-1705988 Interest

Question 5 (24 points) Leases

Bluth Frozen Banana Company is interested in leasing a machine and has identified the following possible lease that it may acquire.

	Lease
Lease term (nonrenewable)	5 years
Estimated Useful Life of Asset	5 years
Interest rate implicit in lease	10%
Annual end of year lease payments	\$150,000
Salvage Value of Asset	\$0

must be Capital

Prior to making this decision and without the lease information, Bluth Frozen Banana Company has the follow amounts:

- Cash: \$1,000,000
- Accounts Receivable: \$250,000
- Inventories: \$500,000
- Accounts Payable: \$900,000
- Wages Payable: \$100,000
- Income before lease expenses: \$350,000
- Income tax rate 35%

150,000 * 5
750,000

Prepare an independent analyses that includes the *assets* and *liabilities* sections of the *balance sheet* and an *income statement*, as well as a comparison of *return on asset* and *return on equity ratios* for Bluth Frozen Banana Company under 2 scenarios: with lease (for only the first year of leasing) or without lease. Assume equity is \$750,000 before considering the leases and \$700,000 when considering the leases.

Why different?
Assumption

Indicate your solution in the space provided below:
Balance Sheet

	With Lease	Without Lease
Assets		
Cash	1,000,000 *	1,000,000
Accounts Receivable	250,000	250,000 ✓
Inventories	500,000	500,000
Total Current Assets	1,750,000	1,750,000
Total Assets	750,000 → 2	0
Liabilities		
Accounts Payable	900,000	900,000 ✓
Wages Payable	100,000	100,000 ✓
Total Current Liabilities	1,000,000	1,000,000
Lease Payments	750,000 → 2	0
Total Liabilities	1,750,000	1,000,000

Income Statement

	With Lease	Without Lease
Income before lease expenses	350,000	350,000
Lease expenses	(150,000) → 2	0
Net income before taxes	500,000 → 2	350,000
Taxes payable	175,000	122,500 ✓
Net income	325,000	227,500 ✓

	With Lease	Without Lease
ROA $\frac{\text{Revenue or income before tax + depreciation}}{\text{assets}}$	$\frac{350,000}{2,500,000} = .14$	$\frac{350,000}{1,750,000} = .2$ ✓

	With Lease	Without Lease
ROE $\frac{\text{Revenue or income before tax + depreciation}}{\text{equity}}$	$\frac{350,000}{700,000} = .5$	$\frac{350,000}{750,000} = .466$

Question 6 (18 points) Stockholders' Equity

Part A:

Pritchett Company had the following transactions during 2011:

- Year 1: Pritchett Company sells 20,000 shares of its no-par common stock for \$15.
- Year 2: Pritchett Company buys 2,000 shares of its no-par common stock for \$12 per share.
- Year 3: Pritchett Company declares and pays a dividend on its no-par common stock of \$3 per share. The company's basic earnings per share were \$8 in the third year. *cash*
- Year 4: Pritchett Company declares and pays a stock dividend on its no-par common stock of \$2 per share. The company's basic earnings per share were \$9 in the fourth year.
- Year 5: Pritchett Company purchases 1,000 shares of available for sale securities on January 1, Year 5, for \$50 per share. By December 31, the available for sale security has increased to \$55 per share.

Indicate the effect (increase, decrease, no effect) of each of these stock decisions for each year on the items listed below.

— means no effect

Year	Total Assets	Total Liabilities	Total Equity	EPS	Operating Income
1	<i>↑ Cash</i>	—	<i>↑</i>	<i>↓</i>	—
2	<i>× ↓</i>	—	<i>× ↓</i>	<i>↑</i>	—
3	<i>↓</i>	—	<i>↓ Dividends</i>	<i>× NE</i>	—
4	<i>× ↓ NE</i>	—	<i>× Dividends</i>	<i>↓</i>	—
5	<i>↑ gain on asset value</i>	—	<i>× ↑</i>	<i>× ↑ NE</i>	—

→ does not include treasury stock purchases, dividends

3/8 vs 2/9

-3.5

Part B (Unrelated to Part A): So why is it the same problem? **Stockholders' Equity!**

On June 24, 2010, Waldorf Fashion Company announced that the board of directors has authorized payment of a regular quarterly cash dividend of \$0.15 per common share. The quarterly dividend is payable on October 26, 2010, to shareholders of record as of the close of business on October 5, 2010. What are the **relevant journal entries** for the events on June 24, October 5, and October 26? Assume the number of shares outstanding as of May 31st is 400,000,000.

	Cash + Assets = Liabilities + Contrib C + Earned Capital	
June 24	60,000,000 Dividend Payable	-60,000,000 Dividend
Oct 5	No journal entry —	
Oct 26	-60,000,000 Pay dividend payable	60,000,000 Dividend payable

$400,000,000 \cdot .15 = 60,000,000$
 Calculator overflows w/ large int

You should use journal entries! here & Q4.



Done w/ 10 min left



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NAME: _____ Suggested Solution

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6	18	

Question 1 (18 points)

Required: Circle the letter corresponding to your response.

1. On December 30, Year 1, Peter Griffin Corporation received merchandise costing \$1,000 and counted it in the December 31 listing of all items on hand. The firm included the cost of the inventory in its ending inventory on the balance sheet on December 31, Year 1. The firm received an invoice on January 2, Year 2 and recorded the amount as a Year 2 acquisition. The firm uses a periodic inventory system. Assume that the firm never discovered its error. What is the effect on the Year 2 ending inventory?

- A) None.
- B) Overstated by \$1,000.
- C) Understated by \$1,000.
- D) Insufficient Information for Calculation.

Calculation:

The firm uses periodic inventory system and the error was not discovered. That means at the end of Year 2, an inventory count has taken place indicating the correct number of inventory on December 31st. The cost of goods sold in Year 2 was overstated by \$1,000.

2. The following hammers were available for sale during the year for Lois Tools:

Beginning inventory	10 units at \$40
First purchase	15 units at \$55
Second purchase	30 units at \$70
Third purchase	25 units at \$65

Wilkins has 30 hammers on hand at the end of the year. What is the dollar amount of cost of goods sold for the year according to the first-in, first-out method?

- A) \$1,975
- B) **\$2,975**
- C) \$1,575
- D) \$1,950

Calculation:

$(10 + 15 + 30 + 25 \text{ units}) - 30 \text{ units} = 50 \text{ units sold.}$

$\text{Cost of goods sold} = (10 \text{ units} \times \$40) + (15 \text{ units} \times \$55) + (25 \text{ units} \times \$70) = \$2,975$

3. Brian Company's 2011 balance sheet reveals that inventories reported on a LIFO basis are \$5,620 million. In a footnote, management stated that the LIFO reserve was \$944 million. What is the total cumulative tax effect of using LIFO given a 35% income tax rate?

- A) \$4,676 million
- B) \$1,967 million
- C) \$1,635.9 million
- D) \$944 million
- E) **\$330.4 million**

Calculation:

Using LIFO has decreased pre-tax profits by \$944 due to higher cost of goods sold. Decrease in income taxes: $\$944 \text{ million} \times 35\% = \$330,400,000$

4. Stewie Company purchased a tractor at a cost of \$60,000. The tractor has an estimated residual value of \$10,000 and an estimated life of 8 years, or 12,000 hours of operation. The tractor was purchased on January 1, 2010 and was used 2,400 hours in 2010 and 2,200 hours in 2011. What method of depreciation will produce the *maximum* depreciation expense in 2010?
- A) Straight-line
 - B) Units-of-production
 - C) Double-declining-balance**
 - D) All methods produce the same expense in 2010

Calculation:

See pages 356-358 of the book for further details.

Straight-line: $(\$60,000 - \$10,000) / 8 = \$6,250$ per year

Double-declining balance: $\$60,000 \times (1/8 \times 2) = \$15,000$ for 2010

Units of production: $(\$60,000 - \$10,000) \times (2,400 \text{ hours} / 12,000 \text{ hours}) = \$10,000$ for 2010

5. Meg Industries provides the following information relating to its land, buildings and equipment:

millions	2011
Land	\$ 135
Buildings	460
Machinery and equipment	<u>7,340</u>
	<u>\$7,935</u>
Total	accumulated
depreciation	<u>\$5,300</u>

Reported depreciation expense is \$520 million for 2011. Calculate the plant assets' estimated useful life.

- A) 30 years
- B) 29.32 years
- C) 27.55 years
- D) 15.26 years
- E) 15 years**

Calculation:

Land is not depreciated for MAJORITY of firms. We made the assumption that the salvage value is \$0 here. Plant assets useful life = Cost of depreciable assets/Depreciation expense = $(\$7,935 - \$135) / \$520 = 15$ years.

6. On January 1, 2010, Chris Corporation issued 100 2-year bonds with face value of \$500 per bond and semi-annual coupon payments of \$25 per bond. At the time of bond issuance, the market interest rate is 10%. There are no other transactions during the period. What is the ending cash balance of Chris Corporation at the end of year 1, assuming the beginning balance of cash was \$0?
- A) \$50,000.
 - B) \$48,865.
 - C) \$45,000.**
 - D) \$37,075.
 - E) Insufficient information for calculation.

Calculation:

The semi-annual coupon payment is \$25 per bond, which means the annual coupon payment is \$50 per bond. This indicates that the state interest rate is 10%, which is the same as the market interest rate. Hence, this is a bond issued at par. At the time of issuance, on January 1st, ABC receives \$50,000 in cash. On June 30th and December 30th, ABC paid \$2,500 and \$2,500 in coupon payments. Hence, the ending balance is $\$50,000 - \$2,500 * 2 = \$45,000$.

7. What effects would the accrual of \$50 of interest on a note payable have on financial statements?
- I. Balance sheet: Liabilities are decreased by \$50
 - II. Income statement: Expenses are increased by \$50
 - III. Balance sheet: Retained earnings are decreased by \$50
 - IV. Balance sheet: Cash assets are decreased by \$50
 - V. Balance sheet: Liabilities are increased by \$50
- A) I, II and III
B) **II, III and V**
C) II, IV and V
D) II, III and IV
E) IV and V

Calculation:

Interest is recorded on the balance sheet as an accrued liability, increasing liabilities by \$50, decreasing retained earnings by \$50, and adding \$50 to expenses on the income statement. Since no cash is spent to pay the note or the interest, cash assets are not affected.

8. Operating leases differ from capital leases in that
- A) For a capital lease the lessee records the lease payments as rent expense, but for an operating lease the lessee reports the lease payments as depreciation expense.
 - B) For an operating lease the lessee depreciates the asset acquired under lease, but for the capital lease the lessee does not.
 - C) Operating leases create a long-term liability on the balance sheet, but capital leases do not.
 - D) Operating lease payments are generally greater than capital lease payments.
 - E) **Operating leases do not transfer ownership of the asset under the lease, but capital leases often do.**

Calculation:

One of the 4 criteria of capital rather than operating leases (page 440 of the book) is that (1) the lease automatically transfers ownership of the lease asset to the lessee at the lease-end. Operating leases never have ownership transfer. Capital lease can and often do.

9. Why did people view stock splits as a good thing?
- A) Firms received a tax benefit from more shares outstanding.
 - B) Managers believed their shares are undervalued and issue more shares.
 - C) Managers believed their shares are overvalued and issue more shares.
 - D) The liquidity of the stock increased.
 - E) **There was an optimal price per shares that minimizes transaction costs.**

This was explained to you by Prof. Watts during 2 classes.

Question 2 (12 points) Inventory

Two companies, the Lastin Company and the Firstin Company, are in the scrap metal warehousing business as arch competitors. They are about the same size, and in 20X1, coincidentally encountered seemingly identical operating situations. Only their inventory accounting systems differed. Lastin uses LIFO, and Firstin uses FIFO.

For both companies, the beginning inventory was 10,000 tons; it costs \$50 per ton. During the year, each company purchased 50,000 tons at the following prices:

30,000 @ \$60 on March 17

20,000 @ \$70 on October 5

Each company sold 45,000 tons at average prices of \$100 per ton. Other expenses in addition to cost of goods sold, but excluding income taxes, were \$600,000. The income tax rate is 40%.

A. Compute the net income for the year for both companies. Show your calculations.

Suggested Solution

In '000	LIFO	FIFO
Inventory	$10 \times \$50 + 5 \times \$60 = \$800$	$15 \times \$70 = \$1,050$
COGS	$20 \times \$70 + 25 \times \$60 = \$2,900$	$10 \times \$50 + 30 \times \$60 + 5 \times \$70 = \$2,650$

In '000	LIFO	FIFO
Revenue	$\$4,500 = 45 \times \100	$\$4,500 = 45 \times \100
COGS	$(\$2,900)$	$(\$2,650)$
Gross Margin	$\$1,600$	$\$1,850$
Expenses	$(\$600)$	$(\$600)$
Earnings before Taxes	$\$1,000$	$\$1,250$
Income Taxes @ 40%	$(\$400)$	$(\$500)$
Net Income	$\$600$	$\$750$

B. What are the days in inventory for Lastin and Firstin?

Suggested Solution

Days in Inventory = $365 / \text{Inventory Turnover}$

Inventory Turnover = $\text{COGS} / \text{Average Inventory}$

In '000	LIFO	FIFO
Average Inventory	$0.5(10 \times \$50 + \$800) = \$650$	$0.5(10 \times \$50 + \$1,050) = \$775$
COGS	$20 \times \$70 + 25 \times \$60 = \$2,900$	$10 \times \$50 + 30 \times \$60 + 5 \times \$70 = \$2,650$
Inventory Turnover	$\$2,900\text{K} / \$650\text{K} = 4.46$	$\$2,650\text{K} / \$775\text{K} = 3.42$
Days in Inventory	$365 \times \$650\text{K} / \$2,900\text{K} = 81.81$	$365 \times \$775\text{K} / \$2,650\text{K} = 106.75$

Question 3 (12 points) Property, Plant and Equipment

Required: Write your answer in the space below:

Botwin Corporation has decided to invest in the hydroponic plant growing business. To do so, they must secure a production facility and purchase equipment. The CEO of the Corporation, Nancy, has decided that she needs to build her own custom-made production facility. During the year, she spends \$500,000 for building materials, \$300,000 to architects and laborers, fees related to zoning and inspection for \$50,000, and accrued interest payable equal to 10% on a \$1.5 million construction loan, which was secured on January 1, 2010. The building was finally finished on September 30, 2010. On October 1, Nancy applies and receives approval for a 5-year, \$100,000 loan that she can use to purchase her equipment. The interest rate of the loan is 5%. Nancy uses the second loan to purchase the following equipment by October 31, 2010: \$10,000 in grow lights, \$20,000 in exhaust blowers, \$50,000 in air filters, and \$10,000 in pots.

- (a) Nancy wants to know, what amount of property, plant and equipment is capitalized on the balance sheet on December 31, 2010?

Suggested Solution:

Since the building is considered as a self-constructed asset, “a portion of the interest expense incurred during the construction period should [...] be capitalized as part of the asset’s cost” (page 354 of book). Interest capitalization period lasts for a maximum of 9 months (from Jan 1, 2010 to Sept 30, 2010).

Building (Property): $\$500,000 + \$300,000 + \$50,000 + 0.10 * \$1,500,000 * (9/12) = \$962,500$

Since the equipments are purchased assets, any interest accrued is NOT capitalized.

Equipment: $\$10,000 + \$20,000 + \$50,000 + \$10,000 = \$90,000$

Total PP&E: $\$962,500 + \$90,000 = \$1,052,500$

- (b) The building is estimated to last for 20 years and Nancy decides to use straight-line depreciation and estimate that her yearly depreciation expense is \$45,000. Nancy decides that double-declining balance method is a better way to calculate depreciation expense for the equipment, which are only expected to last 5 years and the salvage value is \$0. What is the depreciation expense reported on December 31, 2010?

Suggested Solution:

Building Yearly Depreciation: \$45,000

Equipment Yearly Depreciation: $\$90,000 * 2/5 = \$36,000$

Building was constructed by 9/31/2010, so it was used for 3 months, so the depreciation expense is $\$45,000 * (3/12) = \$11,250$

Equipment was purchased by 10/31/2010, so it was used for 2 months, so the depreciation expense is $\$36,000 * (2/12) = \$6,000$

Thus total depreciation expense reported on 12/31/2010 is: $\$11,250 + \$6,000 = \$17,250$

(c) Nancy's business ventures are not as profitable as she had hoped. On June 30, 2011, Nancy sells all of her equipment to Guillermo Garcia for \$80,000. What are the journal entries on Nancy's book on this day?

Suggested Solution:

By 6/30/2011:

There are two alternative methods for depreciation:

Case 1:

Year	Book Value	Annual Dep. Expense	Accumulated Depreciation
1	\$90,000	\$36,000 = \$90,000*2/5	\$36,000
2	\$54,000 = \$90,000 - \$36,000	\$21,600 = \$54,000*2/5	\$57,600 = \$36,000 + \$21,600

Year	Annual Depreciation Expense	Mon	Computation	Reported Annual Depreciation
1	\$36,000	2	2/12 * \$36,000	\$6,000
2	\$21,600	6	6/12*\$36,000	\$18,000

Nancy accrues another 6 months of depreciation, but we count it as part of the 1st year's depreciation since she used up 2 + 6 = 8 months out of 12 possible. For the equipment, the depreciation expense is \$36,000*(6/12) = \$18,000.

The total accumulated depreciation would be \$6,000 + \$18,000 = \$24,000

Cash	\$80,000
Accumulated Depreciation	\$24,000
Equipment	\$90,000
Gain on Sale of Equipment	\$14,000 = \$80,000 + 24,000 - \$90,000

Case 2:

Year	Computation	Reported Annual Depreciation	Months	Reported Depreciation
1	2/12 * \$36,000	\$6,000	2	\$6,000
2	(\$90,000-6,000)*2/5	\$33,600	6	16,800 = \$33,600*6/12

The total accumulated depreciation would be \$6,000 + \$16,800 + \$22,800

Cash	\$80,000
Accumulated Depreciation	\$22,800
Equipment	\$90,000
Gain on Sale of Equipment	\$12,800 = \$80,000 + 22,800 - \$90,000

(d) On October 31, 2011, Nancy receives an offer from Esteban Reyes to purchase the building for \$1.5 million. She accepts his offer. What are the associated journal entries?

Suggested Solution:

By 10/31/2011:

Nancy accrues another 10 months of depreciation. For the building, the depreciation expense is $\$45,000 \times (10/12) = \$37,500$.

The total accumulated depreciation would be $\$11,250 + \$37,500 = \$48,750$

Cash	\$1,500,000
Accumulated Depreciation	\$48,750
Equipment	\$962,500
Gain on Sale of Equipment	\$586,250

Or if you interpreted this as an executory transaction, then no journal entries are required. From page 43 of the textbook: "Recall that a liability must be reported in the balance sheet when each of the following 3 conditions is met:

1. The future sacrifice is probable.
2. The amount of obligation is known or can be reasonably estimated.
3. The transaction or event that caused the obligation has occurred.

When conditions 1 and 2 are satisfied, but the transaction that caused the obligation has not occurred, the obligation is called an executor contract and no liability is reported. An example of such an obligation is a purchase order."

Hence, if you interpreted Esteban Reyes's offer to purchase to Nancy's building as an executory transaction, then no journal entries are required.

Question 4 (16 points) Bonds

Required: Write your answer in the space below.

On December 31, 2009, Veridian Corporation issued \$20 million of 4-year, 10% debentures. The market interest rate at issuance was 8%. On December 31, 2010 (after all interest payments and amortization had been recorded for 2010), the company purchased all the debentures for \$19 million. Throughout their life, the debentures had been held by a large insurance company.

1. Compute the gain or loss on early extinguishment.

Suggested Solution:

Step 1: Compute the cash payments received during the inception of the bond, on December 31, 2009:

Two methods: Either through the present value of annuity and present value formulas or present value tables.

$$PV = \frac{2,000,000}{0.08} \left[1 - \frac{1}{1.08^4} \right] + \frac{20,000,000}{1.08^4} = 21,324,851$$

$$\text{or } PV = 2,000,000(3.31213) + 20,000,000(0.73503) = 21,324,860$$

I will use $PV = 21,324,851$ for the remaining calculation (but you should have the same solution with some rounding error)

So the journal entries at this point will be:

Cash	\$21,324,851	
Bonds Liability		\$20,000,000
Bonds Premium		\$1,324,851

Step 2: By December 31, 2010, we must first record interest expense incurred on the bond:

$$\text{Interest Expense} = (0.08)(21,324,851) = 1,705,988$$

Coupon = 2,000,000 since coupon payments are 10% of \$20,000,000 paid annually.

The difference between the two is $\$2,000,000 - \$1,705,988 = \$294,012$

So the journal entries at the coupon payment will be:

Interest Expense/RE	\$1,705,988	
Bonds Premium	\$294,012	
Cash		\$2,000,000

Step 3: We compute any gains or losses.

So far, we have bonds liability of \$20,000,000. The bonds premium after the payment of coupon is now: $\$1,324,851 - \$294,012 = \$1,030,839$. Upon the early extinguishment, Veridian pays \$19,000,000 (credit cash). It will write off its bonds liability account of \$20,000,000 (debit bonds liability). Any associated premium or discount must be written off as well, in this case, \$1,030,839 (debit bonds premium). We compute any gains or losses. On the debit side, we have $\$20,000,000 + \$1,030,839 = \$21,030,839$. On the credit side, we have only \$19,000,000. Hence, there is an addition $\$21,030,839 - \$19,000,000 = \$2,030,839$ on the credit side. A credit to the retained earnings means that there must be a gain. Thus, the gain on early extinguishment is \$2,030,839.

2. What are the journal entries recorded on December 31, 2010?

Suggested Solution:

Bonds Liability	\$20,000,000
Bonds Premium	\$1,030,839
Cash	\$19,000,000
Gain on Early Extinguishment	\$2,030,839

Question 5 (24 points) Leases

Bluth Frozen Banana Company is interested in leasing a machine and has identified the following possible lease that it may acquire.

	Lease
Lease term (nonrenewable)	5 years
Estimated Useful Life of Asset	5 years
Interest rate implicit in lease	10%
Annual end of year lease payments	\$150,000
Salvage Value of Asset	\$0

Prior to making this decision and without the lease information, Bluth Frozen Banana Company has the follow amounts:

- Cash: \$1,000,000
- Accounts Receivable: \$250,000
- Inventories: \$500,000
- Accounts Payable: \$900,000
- Wages Payable: \$100,000
- Income before lease expenses: \$350,000
- Income tax rate 35%

Prepare an independent analyses that includes the *assets* and *liabilities* sections of the *balance sheet* and an *income statement*, as well as a comparison of *return on asset* and *return on equity ratios* for Bluth Frozen Banana Company under 2 scenarios: with lease (for only the first year of leasing) or without lease. Assume equity is \$750,000 before considering the leases and \$700,000 when considering the leases.

Suggested Solution:

Step 1: Determine whether this transaction would qualify as a capital or operating lease.

Since the lease term is equal to the estimated useful life, we know that this must be accounted for as a *capital lease*.

Step 2: Determine the present value of the lease.

When the machine is treated as a capital lease, we first must determine the present value of the machine. So the present value is calculated as $PV = \frac{150,000}{0.10} \left[1 - \frac{1}{1.1^5} \right] = 568,618$.

The following are the journal entries at the time of acquisition:

Leased Asset	\$568,618
Lease Obligation	\$568,618

Step 3: Determine the depreciation.

I assume a straight-line depreciation for the asset. Hence, depreciation per year is calculated as $\frac{568,618 - 0}{5} = 113,724$.

The associated journal entries for depreciation are:

Depreciation Expense/Retained Earnings	\$113,724
Accumulated Depreciation	\$113,724

Step 4: Determine the interest expense

The interest expense per year is calculated as $\$568,618 \times 10\% = \$56,862$. However, Bluth Frozen Banana Company pays \$150,000 in lease. Therefore, the difference of $\$150,000 - \$56,862 = \$93,138$ goes to the lease obligation.

The associated journal entries for interest expense are:

Interest Expense/Retained Earnings	\$56,862
Lease Obligation	\$93,138
Cash	\$150,000

	Original Amount	Adjustment	Adjusted balance
Cash	\$1,000,000	\$1,000,000 - \$150,000	\$850,000
Leased Asset	\$0	\$568,618 - \$113,724	\$454,894
Lease Obligation	\$0	\$568,618 - \$93,138	\$475,480

For without lease, it's easy: just plug in the numbers at the correct spots.

Indicate your solution in the space provided below:

Balance Sheet

Assets

	With Lease	Without Lease
Cash	\$850,000	\$1,000,000
Accounts Receivable	\$250,000	\$250,000
Inventories	\$500,000	\$500,000
Leased Asset	\$568,618	--
Less: Accumulated Dep.	(\$113,724)	--
Net Leased Asset	\$454,894	--
Total Assets	\$2,054,894	\$1,750,000

Liabilities

	With Lease	Without Lease
Accounts Payable	\$900,000	\$900,000
Wages Payable	\$100,000	\$100,000
Lease Obligation	\$475,480	--
Total Liabilities	\$1,475,480	\$1,000,000

Income Statement

	With Lease	Without Lease
Income before Lease Exp.	\$350,000	\$350,000
Depreciation Expense	(\$113,724)	--
Interest Expense	(\$56,862)	--
Income before Taxes	\$179,414	\$350,000
Less: Taxes @ 35%	(\$62,795)	(\$122,500)
Net Income	\$116,619	\$227,500

ROA & ROE

	With Lease	Without Lease
ROA = [Net Income + Interest Expense*(1-Statutory Tax rate)]/ Average Total Assets	$\frac{116,619 + 56,862 * (1 - 0.35)}{0.5(1,750,000 + 2,054,894)}$	$\frac{227,500}{1,750,000}$
ROE = Net Income / Average Stockholders' Equity	$\frac{116,619}{0.5(750,000 + 700,000)}$	$\frac{227,500}{750,000}$

Several answers were accepted for the computation of ROA and ROE including:

$$\text{ROA} = \text{Net Income} / \text{Total Assets}$$

$$\text{ROA} = \text{Net Income} / \text{Average Total Asset}$$

$$\text{ROE} = \text{Net Income} / \text{Total Stockholders' Equity}$$

The formulas of ROE and ROA are on pages 211 and 212 of the textbook. However, since there are variations in the definition of ROE and ROA, we accepted other answers as well.

Question 6 (18 points) Stockholders' Equity

Part A:

Pritchett Company had the following transactions during 2011:

- Year 1: Pritchett Company sells 20,000 shares of its no-par common stock for \$15.
- Year 2: Pritchett Company buys 2,000 shares of its no-par common stock for \$12 per share.
- Year 3: Pritchett Company declares and pays a dividend on its no-par common stock of \$3 per share. The company's basic earnings per share were \$8 in the third year.
- Year 4: Pritchett Company declares and pays a stock dividend on its no-par common stock of \$2 per share. The company's basic earnings per share were \$9 in the fourth year.
- Year 5: Pritchett Company purchases 1,000 shares of available for sale securities on January 1, Year 5, for \$50 per share. By December 31, the available for sale security has increased to \$55 per share.

Indicate the effect (increase, decrease, no effect) of each of these stock decisions for each year on the items listed below.

Year	Total Assets	Total Liabilities	Total Equity	EPS	Operating Income
1					
2					
3					
4					
5					

Suggested Solution:

Year 1:

Journal Entries:

Cash (↑A) \$15*20,000 = \$300,000
 Common Stock (↑SE) \$300,000

On page 506 of the book, the formula for basic EPS is given as the following:

$$\text{Basic EPS} = \frac{\text{Net Income} - \text{Preferred Dividends}}{\text{Weighted average number of common shares outstanding}}$$

Number of shares increased, which means EPS decreased.

Year 2:

Journal Entries:

Treasury Stock (↓SE) \$2*12,000 = \$24,000
 Cash (↓A) \$24,000

Number of shares decreased, which means EPS increased.

Year 3:

Journal Entries:

Dividends/Retained Earnings (↓SE) \$3*18,000 = \$54,000
 Cash (↓A) \$54,000

Number of shares remains the same, which means EPS is not affected. Income is not impacted as dividends are NOT part of the income statement.

Year 4:

Journal Entries:

Dividends/Retained Earnings (↓SE) $\$2 \times 18,000 = \$36,000$
 Common Stock (↑SE) \$36,000

Number of shares increased, which means EPS decreased (See page 502 of book).
 Income is not impacted as dividends are not part of the income statement.

Year 5:

Journal Entries:

Available for Sale Securities (↑A) $\$50 \times 1,000 = \$50,000$
 Cash (↓A) \$50,000
 Available for Sale Securities (↑A) $\$5 \times 1,000 = \$5,000$
 Unrealized Gains on AFS Securities (↑OCI) \$5,000

Number of shares remains the same, which means EPS is not affected. Unrealized gains flow through Other Comprehensive Income, which is part of Stockholders' Equity. Any unrealized gains or losses for AFS securities do NOT impact income.

Year	Total Assets	Total Liabilities	Total Equity	EPS	Operating Income
1	Increase	No Effect	Increase	Decrease	No Effect
2	Decrease	No Effect	Decrease	Increase	No Effect
3	Decrease	No Effect	Decrease	No Effect	No Effect
4	No Effect	No Effect	No Effect	Decrease	No Effect
5	Increase	No Effect	Increase	No Effect	No Effect

Part B (Unrelated to Part A):

On June 24, 2010, Waldorf Fashion Company announced that the board of directors has authorized payment of a regular quarterly cash dividend of \$0.15 per common share. The quarterly dividend is payable on October 26, 2010, to shareholders of record as of the close of business on October 5, 2010. What are the relevant journal entries for the events on June 24, October 5, and October 26? Assume the number of shares outstanding as of May 31st is 400,000,000.

Suggested Solution:

$\$0.15 \times 400,000,000 = \$60,000,000$ of dividends will be paid out by Waldorf Fashion Company.

June 24, 2010:

Dividends/Retained Earnings	\$60m	
Dividends Payable		\$60m

October 5, 2010:

No journal entries are required.

October 26, 2010:

Dividends Payable	\$60m	
Cash		\$60m

Blackwater - was a big operation

Then lots of competition

Unprofitable

- But cash flow from operations (CFFO) still positive

- just considers set of pocket cash expenditures

Cash flows must be sufficient to meet obligations when they become due

- even if profitable

Statement of cash flows

- how generates cash

- how it uses cash

Q: This answers

- paying a dividend when unprofitable

- does cash come from operations or sale of stock?

Helps us understand

Liquidity = ability to pay short-term liabilities

Solvency = " " " long-term "

(2)

can see if needs outside financing

lets us see where cash going/coming from

lets us see Financial flexibility = ability to generate sufficient amts of cash to respond to unanticipated needs + opportunities

We call cash equivalents "cash"

1. easily converted to a known cash amount

2. close enough to maturity (< 3 months) that market value not sensitive to interest rate changes

treated as a single sum

transfers b/w cash + cash equiv accounts not included on cash flow

Framework

- can't conclude company better off if cash ↑

- " " " worse " " " ↓

- Reason for change important

- to strengthen competitive position?

- can it meet debt obligations?

- has it sold assets to avoid debt?

- divided into 3 sections: operating, investing, financing

③ Operating Activity

- selling goods or rendering services
- but usually include anything not investing or financing
- inc. receivables + inventories

Inflows

1. Cash Receipts from ~~sales~~ sales + service
2. " " interest + dividends
3. All other cash receipts
 - insurance, lawsuit, product refunds

Outflows

1. ~~Cash~~ Cash payments to employees + suppliers
2. " " " purchase inventory
3. " " " interest to creditors
4. " " " taxes
5. Other " " "
 - charities, lawsuit settlements

④

Investing Activities

- acq + disposal of PPE + intangible assets
- purchase + sale stocks, bonds, + other activities
- lending + subsequent collection of \$

Financing Activities

- receive capital from owners
- return capital to owners, borrow from creditors
- repay amt borrowed

Usefulness of classifications

- best source of cash: operations
- investing - likely sold off assets - 1 time only
- financing - from investors

Preparing the Statement of Cash Flows

- two methods: direct, indirect
 - ↑ appendix + chap 3
 - ↑ here almost all in practice
- both same amt net cash in each section

5

Indirect method

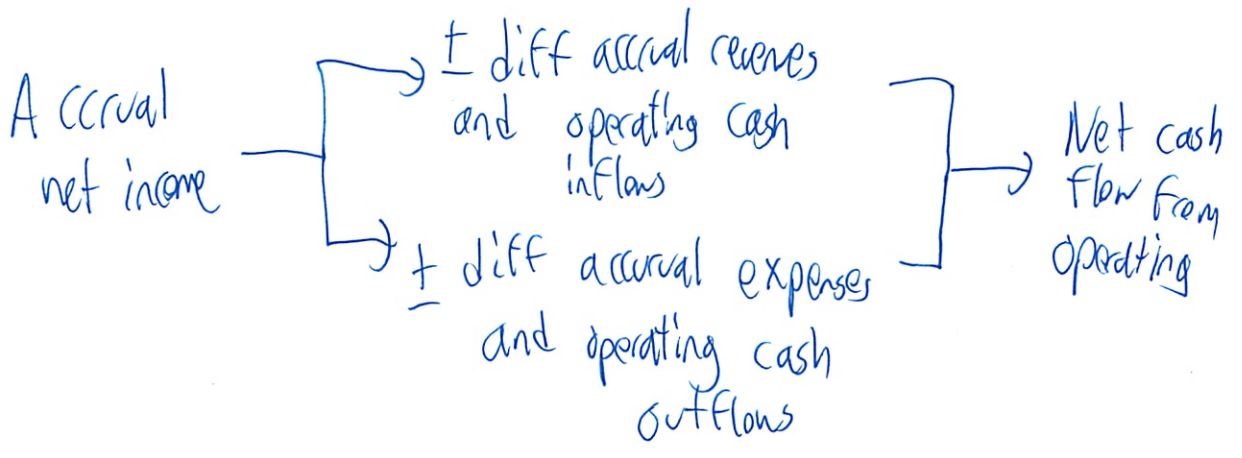
- cash flow from ops becomes w/ net income and adjustments are used to convert it to cash basis
- but are not cash flows themselves
- so just a subtotal - no details
- easier
- if did direct, must do indirect anyway

Prepare

- gather income statement, comparative ~~income statement~~ balance sheet + some extra accounting records
- categorize into operating, investing, + financing

operations

- often sales/expenses on account
- depreciation expense, but not cash flow



(pointless chart)

6

Adjustments ^{from} net income → to operating cash flows

- can convert \ominus income \rightarrow \oplus cash flow
- all depends on non-cash components of net income + operating cash flows not in net income

⚡

- \oplus depreciation
- \oplus amortization
- \oplus depletion
- \oplus losses / \ominus gains investing + financing
- $\ominus \downarrow$ / $\ominus \uparrow$ AR
- $\oplus \downarrow$ / $\ominus \uparrow$ Inventory
- $\oplus \downarrow$ / $\ominus \uparrow$ Prepaid expenses
- $\oplus \uparrow$ / $\ominus \downarrow$ AP
- $\oplus \uparrow$ / $\ominus \downarrow$ unearned rev
- $\oplus \uparrow$ / $\ominus \downarrow$ accrued liabilities
- $\oplus \uparrow$ / $\ominus \downarrow$ deferred tax liab.

Investing

analyze changes in all non cash assets accounts not used in computing net cash flow from operating activities

Financing

analyze all changes in liabilities + SE not used in computing net cash flow from operating activities

⑦ Spreadsheet Approach

1. List each item on comparative balance sheet
 2. Is it \oplus/\ominus on cash flow?
 3. Is it operating, investing, or financing?
 4. Prepare statement of cash flows
-

Additional Details

- Investing + Financing

- must use gross amts, not net amts
- Show purchase + Sale sepertly
- So make adjustments

...

⑧

Ratios

Operating cash flow to current liabilities

$$= \frac{\text{Net cash flow from operating activities}}{\text{avg. current liabilities}}$$

Operating Cash flow to capex

$$= \frac{\text{Net cash flow}}{\text{annual capital expenditures}}$$

Operating Cash flow to net income

$$= \frac{\text{Cash flow from operating}}{\text{Net income}}$$

Free Cash Flow

$$\text{free cash flow} = \text{Cash flow from ops} - \text{Capex} - \text{Dividends}$$

11/22

Skipped class

Statement of Cash Flows



15.501/516 Corporate Financial Accounting
Fall 2010
Lecture 19

Professor Ross Watts
Sloan School of Management
Massachusetts Institute of Technology

Housekeeping



- Exams
 - Will be returned on Wednesday
- Reading
 - Dyckman Chapter 4
- Today's slides
 - Available on Stellar since Friday
- Problem set 5
 - Due December 7
- Final exam
 - December 14

Cash Flow Statement - Review



- In Lecture 3 we prepared a Cash Flow Statement from the Balance Sheet Equation spreadsheet for Joe's Landscaping (direct method):

	Cash +	A/R	+ PP&E	=	L/P	+ C. Cap. +	R/E	
(1)	+\$10,000					+\$10,000		Share sale
(2)	+\$3,000				+\$3,000			Borrowing
(3)	-\$5,000		+\$5,000					Equipment
(4)	+\$8,000	+\$4,000				+\$12,000		Service
(5)	-\$9,000					-\$9,000		Expenses
(6)	-\$1,000					-\$1,000		Dividend
Total	\$6,000	\$4,000	\$5,000		\$3,000	\$10,000	\$2,000	

Cash Flow Statement - Review



Operating activities:		
Cash sale of services (4)	\$8,000	
Cash payments for expenses (5)	(\$9,000)	
Net cash from operating activities		(\$1,000)
Investing activities:		
Purchase of equipment (3)	(\$5,000)	
Net cash from investing activities		(\$5,000)
Financing activities:		
Borrowings (2)	\$3,000	
Owner contributions (1)	\$10,000	
Payment of dividends (6)	(\$1,000)	
Net cash from financing activities		\$12,000
Increase in cash balance		\$6,000
Cash balance at beginning of year		\$0
Cash balance at end of year		\$6,000

Cash Flow Statement - Review



- Measures change in cash account between two balance sheets
- Breaks cash inflows/outflows into three sources
 - Operating
 - Investing
 - Financing

Operating Activities



- Primary activity of business
 - Selling goods
 - Providing services
 - Manufacturing
 - Cost of Sales
 - Advertising
 - Paying employees
 - Paying utilities



Investing Activities

- Obtaining/selling resources or assets to operate the business
 - Land
 - Buildings
 - Vehicles
 - Computers
 - Furniture
 - Equipment

7



Financing Activities

- Borrowing creates *liabilities*
 - Bank loans
 - Debt securities
 - Goods on credit or payables
- Selling stock creates *stockholders' equity*
 - Sales of stock
 - Paying dividends

8



More generally

- Operating activities
 - Changes in current assets & current liabilities
- Investing activities
 - Changes in long-term assets
- Financing activities
 - Changes in long-term liabilities & equity
- Changes can be increases or decreases

9



Cash Flow Statement - direct method

Operating activities:		
Cash sale of services (4)	\$8,000	
Cash payments for expenses (5)	(\$9,000)	
Net cash from operating activities		(\$1,000)
Investing activities:		
Purchase of equipment (6)	(\$5,000)	
Net cash from investing activities		(\$5,000)
Financing activities:		
Borrowings (2)	\$3,000	
Owner contributions (1)	\$10,000	
Payment of dividends (6)	(\$1,000)	
Net cash from financing activities		\$12,000
Increase in cash balance		\$6,000
Cash balance at beginning of year		\$0
Cash balance at end of year		\$6,000

10



Indirect Cash Flow Statement

- Most companies use the **indirect** method
- **Only difference** with the direct cash flow statement is **presentation**
- **Change in cash** is **identical** in direct vs. indirect
- **Presentation of investing & financing** sections is **identical** in direct vs. indirect
- **Presentation of operating section is different** but change in cash from operations is identical in direct vs. indirect

11



Indirect Cash Flow Statement

- **Direct** cash flow from operations is **cash inflow less cash outflow from operations**
- **Indirect** cash flow from operations **starts with net income**
- Net income is adjusted for all **non-cash accruals** related to operations to arrive at cash flow from operations
- **Non-cash operating accruals** are generally **captured in current assets & liabilities**

12



Indirect Presentation Practice

- Company sells \$4M of product on credit & the account receivable is still outstanding at year-end
- Effect on cash?
- Effect on net income?
- **To start at net income & end at cash flow from operations, what must one do with this item?**

13



Indirect Presentation Practice

- Company collects \$1M for product sold last year on credit
- Effect on cash?
- Effect on net income?
- **To start at net income & end at cash flow from operations, what must one do with this item?**

14



Indirect Presentation Practice

- Company buys \$7M of inventory that remains unsold at year-end. The account payable is paid during the year.
- Effect on cash?
- Effect on net income?
- **To start at net income & end at cash flow from operations, what must one do with this item?**

15



Indirect Presentation Practice

- Company sells \$2M of inventory that was purchased and paid for during year
- Effect on cash?
- Effect on net income?
- **To start at net income & end at cash flow from operations, what must one do?**

16



Indirect Presentation Practice

- Company sells \$8M of inventory that was purchased & paid for during prior year
- Effect on cash?
- Effect on net income?
- **To start at net income & end at cash flow from operations, what must one do?**

17



Inventory changes & OCF adjustments

- ...buys \$7M of inventory that remains unsold
 - Inventory change?
 - Income adjustment to obtain operating cash flows (OCF)
- ...sells \$2M of inventory purchased during the year
 - Inventory change?
 - Income adjustment to obtain OCF?
- ...sells \$8M of inventory purchased during prior year
 - Inventory change ?
 - Income adjustment to obtain OCF?

18



Indirect Presentation Practice

- Company pays \$3M for advertising this year
- Effect on cash
- Effect on net income
- To start at net income & end at cash flow from operations, **no adjustment** necessary

19



Indirect Presentation Practice

- Company incurs \$5M of wages payable for wages expensed in current year
- Effect on cash
- Effect on net income
- To start at net income and end at cash flow from operations, must **add \$5M** for increase in wages payable

20



Indirect Presentation Practice

- Company pays \$9M for wages expensed during prior year
- Effect on cash
- Effect on net income
- To start at net income and end at cash flow from operations, must **subtract \$9M** for decrease in accounts payable

21



Wages payable changes & OCF adjustments

- ... incurs \$5M wages payables for wages expensed in **current year**
 - Change in wages payable?
 - Adjustment to obtain operating cash flows?
- ... pays \$9M for wages expensed during **prior year**
 - Change in wages payable?
 - Adjustment to get to operating cash flows?

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Summary of net income adjustments for changes in non-cash current assets & liabilities

- Increase in non-cash current assets
 - Increase in accounts receivable deducted from Net Income (slide 13)
 - Increase in inventory deducted from Net Income (slide 15)
- Decrease in non-cash current assets
 - Decrease in accounts receivable added to Net Income (slide 14)
 - Decrease in inventory added to Net Income (slide 17)
- Increase in current liabilities
 - Increase in wages payable added to Net Income (slide 20)
- Decrease in current liabilities
 - Decrease in accounts payable deducted from Net Income (slide 21)

23



Net Income adjustments for Depreciation & amortization

- Company recognizes \$6M in depreciation expense
- Effect on cash
- Effect on net income
- To start at net income & end at cash flow from operations, must **add back \$6M** for depreciation expense

24



Gains & Losses on sale of assets

- Company sells an asset for \$2,000
 - Purchase price was \$10,000
 - Accumulated depreciation \$9,000
- What is the gain/loss on sale?
- Effect on operating cash flow?
- To start at net income & end at cash flow from operations must deduct gains on sale & add back losses on sale

25



Calculating OCF (Indirect method)

AR= declined by \$80,000
 Prepaid Expense = increased by \$28,000
 Inventory= increased by \$30,000
 NI = \$200,000

Net Income	\$200,000
<i>Adjustments to reconcile net income to net cash provided by operating activities</i>	
Decrease in accounts receivable	
Increase in prepaid expenses	
Increase in inventories	
Net cash provided by operating activities	<u>\$222,000</u>

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Calculate Operating CF

Depreciation was \$160,000
 AR decreased by \$350,000
 AP decreased by \$280,000
 Net Income was \$2,500,000

Net Income	
<i>Adjustments to reconcile net income to net cash provided by operating activities</i>	
Depreciation expense	
Accounts Receivable decrease	
Accounts Payable decrease	
Net cash provided by operating activities	<u> </u>

27



Calculate Operating CF

Depreciation was \$70,000
 Loss on the sale of an asset \$12,000
 Net Income was \$280,000

Net Income	\$280,000
<i>Adjustments to reconcile net income to net cash provided by operating activities</i>	
Depreciation expense	
Loss on the sale of an asset	
Net cash provided by operating activities	<u> </u>

28



Calculate Operating CF

Depreciation was \$45,000
 Loss on the sale of an asset \$5,000
 Net Income was \$195,000
 AR decreased by \$15,000
 Prepaid Expense decreased by \$4,000
 AP increased by \$17,000

Net Income	\$195,000
<i>Adjustments to reconcile net income to net cash provided by operating activities</i>	
Depreciation expense	
Loss on the sale of an asset	
Decrease in accounts receivable	
Decrease in prepaid expenses	
Increase in accounts payable	
Net cash provided by operating activities	<u> </u>

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Indirect Method

- Most companies favor the indirect method for the following reasons:
 - Easier to prepare
 - Focuses on differences between net income & net cash flow from operating activities
 - Tends to reveal less company information to competitors
 - Over Ninety-eight (98.8)% of companies use the indirect method

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Steps in Preparing SCF

Step 1: Determine net cash provided/used by operating activities by converting net income from an accrual basis to a cash basis.



This step involves analyzing not only the current year's income statement but also comparative balance sheets and selected additional data.

Step 2: Analyze changes in noncurrent asset and liability accounts and record as investing and financing activities, or as significant noncash transactions.



This step involves analyzing comparative balance sheet data and selected additional information for their effects on cash.

Step 3: Compare the net change in cash on the statement of cash flows with the change in the cash account reported on the balance sheet to make sure the amounts agree.



The difference between the beginning and ending cash balances can be easily computed from comparative balance sheets.



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Step 1 in converting NI to CFO



Net Income +/- Adjustments = Net Cash Provided/Used by Operating Activities

- Add back noncash expenses, such as depreciation expense, amortization, or depletion.
- Deduct gains and add losses that resulted from investing and financing activities.
- Analyze changes to noncash current asset and current liability accounts.

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Income Statement and Additional Information



COMPUTER SERVICES COMPANY Income Statement For the Year Ended December 31, 2007		
Revenues		\$507,000
Cost of goods sold	\$150,000	
Operating expenses (excluding depreciation)	111,000	
Depreciation expense	9,000	
Loss on sale of equipment	3,000	
Interest expense	42,000	\$315,000
Income before income tax		192,000
Income tax expense		47,000
Net income		\$145,000

Additional Information for 2007:

1. The company declared and paid a \$29,000 cash dividend.
2. Issued \$110,000 of long-term bonds in direct exchange for land.
3. A building costing \$120,000 was purchased for cash. Equipment costing \$25,000 was also purchased for cash.
4. The company sold equipment with a book value of \$7,000 (cost \$8,000, less accumulated depreciation \$1,000) for \$4,000 cash.
5. Issued common stock for \$20,000 cash.
6. Depreciation expense was comprised of \$6,000 for building and \$3,000 for equipment.

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COMPUTER SERVICES COMPANY Comparative Balance Sheets December 31			
Assets	2007	2006	Change in Account Balance Increase/Decrease
Current assets			
Cash	\$ 55,000	\$ 33,000	\$ 22,000 Increase
Accounts receivable	20,000	30,000	10,000 Decrease
Merchandise inventory	15,000	10,000	5,000 Increase
Prepaid expenses	5,000	1,000	4,000 Increase
Property, plant, and equipment			
Land	130,000	20,000	110,000 Increase
Building	160,000	40,000	120,000 Increase
Accumulated depreciation—building	(11,000)	(5,000)	6,000 Increase
Equipment	27,000	10,000	17,000 Increase
Accumulated depreciation—equipment	(3,000)	(1,000)	2,000 Increase
Total	\$398,000	\$138,000	
Liabilities and Stockholders' Equity			
Current liabilities			
Accounts payable	\$ 28,000	\$ 12,000	\$ 16,000 Increase
Income tax payable	6,000	8,000	2,000 Decrease
Long-term liabilities			
Bonds payable	130,000	20,000	110,000 Increase
Stockholders' equity			
Common stock	70,000	50,000	20,000 Increase
Retained earnings	164,000	48,000	116,000 Increase
Total liabilities and stockholders' equity	\$398,000	\$138,000	

Adjustment of Depreciation (step 1)



Cash flows from operating activities	
Net income	\$145,000
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation expense	9,000
Net cash provided by operating activities	\$154,000

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Adjustment of Loss on Equipment (step 1)



Cash flows from operating activities		
Net income		\$145,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation expense	\$9,000	
Loss on sale of equipment	3,000	12,000
Net cash provided by operating activities		\$157,000

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Adjustment For Changes in Current Assets (step 1)



Cash flows from operating activities		
Net income		\$145,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation expense	\$ 9,000	
Loss on sale of equipment	3,000	
Decrease in accounts receivable	10,000	
Increase in merchandise inventory	(5,000)	
Increase in prepaid expenses	(4,000)	
	<u>13,000</u>	
Net cash provided by operating activities		\$158,000

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Adjustment For Changes in Current Liabilities (step 1)



Cash flows from operating activities		
Net income		\$145,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation expense	\$ 9,000	
Loss on sale of equipment	3,000	
Decrease in accounts receivable	10,000	
Increase in merchandise inventory	(5,000)	
Increase in prepaid expenses	(4,000)	
Increase in accounts payable	16,000	
Decrease in income tax payable	(2,000)	
	<u>27,000</u>	
Net cash provided by operating activities		\$172,000

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Overview of Step 1 Adjustments



	Adjustment Required to Convert Net Income to Net Cash Provided by Operating Activities	
Noncash charges	Depreciation expense	Add
	Patent amortization expense	Add
	Depletion expense	Add
Gains and losses	Loss on sale of plant asset	Add
	Gain on sale of plant asset	Deduct
Changes in current assets and current liabilities	Increase in current asset account	Deduct
	Decrease in current asset account	Add
	Increase in current liability account	Add
	Decrease in current liability account	Deduct

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COMPUTER SERVICES COMPANY Statement of Cash Flows—Indirect Method For the Year Ended December 31, 2007		
	Cash flows from operating activities	\$ 145,000
	Net income	
	Adjustments to reconcile net income to net cash provided by operating activities:	
Step 1 →	Depreciation expense	\$ 9,000
	Loss on sale of equipment	3,000
	Increase in accounts receivable	10,000
	Increase in merchandise inventory	(5,000)
	Increase in prepaid expenses	(4,000)
	Increase in accounts payable	16,000
	Decrease in income tax payable	(2,000)
	Net cash provided by operating activities	<u>172,000</u>
	Cash flows from investing activities	
	Purchase of building	(120,000)
	Purchase of equipment	(25,000)
	Sale of equipment	4,000
	Net cash used by investing activities	<u>(141,000)</u>
	Cash flows from financing activities	
	Issuance of common stock	20,000
	Payment of cash dividends	(29,000)
	Net cash used by financing activities	<u>(9,000)</u>
	Net increase in cash	22,000
	Cash at beginning of period	33,000
	Cash at end of period	<u>\$ 55,000</u>
	Noncash investing and financing activities	
	Issuance of bonds payable to purchase land	<u>\$ 110,000</u>

Income Statement and Additional Information



COMPUTER SERVICES COMPANY Income Statement For the Year Ended December 31, 2007		
Revenues		\$307,000
Cost of goods sold	\$150,000	
Operating expenses (excluding depreciation)	111,000	
Depreciation expense	9,000	
Loss on sale of equipment	3,000	
Interest expense	42,000	\$315,000
Income before income tax		192,000
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Net income		<u>\$145,000</u>

Additional information for 2007:	
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4.	The company sold equipment with a book value of \$7,000 (cost \$8,000, less accumulated depreciation \$1,000) for \$4,000 cash.
5.	Issued common stock for \$20,000 cash.
6.	Depreciation expense was comprised of \$6,000 for building and \$3,000 for equipment.

Information for Step 2 →

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Relevant additional information



Dividend	Yes
Bonds	No
Building & equipment purchase	Yes
Sale of equipment	Yes
Common stock issue	Yes
Depreciation expense	Already adjusted

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COMPUTER SERVICES COMPANY Comparative Balance Sheets December 31			
Assets	2007	2006	Change in Account Balance Increase/Decrease
Current assets			
Cash	\$ 35,000	\$ 33,000	\$ 2,000 Increase
Accounts receivable	20,000	30,000	10,000 Decrease
Merchandise inventory	15,000	10,000	5,000 Increase
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Total liabilities and stockholders' equity	\$398,000	\$138,000	

Information
for Step 2

COMPUTER SERVICES COMPANY Statement of Cash Flows—Indirect Method For the Year Ended December 31, 2007	
Cash flows from operating activities	
Net income	\$ 145,000
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation expense	\$ 9,000
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Purchase of equipment	(25,000)
Sale of equipment	4,000
Net cash used by investing activities	(141,000)
Cash flows from financing activities	
Issuance of common stock	20,000
Payment of cash dividends	(29,000)
Net cash used by financing activities	(9,000)
Net increase in cash	22,000
Cash at beginning of period	33,000
Cash at end of period	\$ 55,000
Noncash investing and financing activities	
Issuance of bonds payable to purchase land	\$ 110,000

Step 2

Step 3

Significant Noncash Activities...



- That do NOT affect cash are NOT reported in the body of the statement of cash flows.
 - Issuance of common stock to purchase an assets.
 - Conversion of bonds into common stock.
 - Issuance of debt to purchase assets.
 - Exchanges of plant assets.

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Significant Non-cash Activities...



- Are reported:
 - In a separate schedule at the bottom of the statement of cash flows or
 - In a separate note or supplementary schedule to the financial statements.

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Financial Statement Analysis 1



15.501/516 Corporate Financial Accounting
Fall 2010
Lecture 21

Professor Ross Watts
Sloan School of Management
Massachusetts Institute of Technology

Housekeeping



- Reading
 - Dyckman chapter 5, pp. 205 - 207 *not much in book*
- Slides
 - Put on Stellar Saturday
- Problem set 5
 - Due December 6 *(correction)*
- Final exam
 - December 14

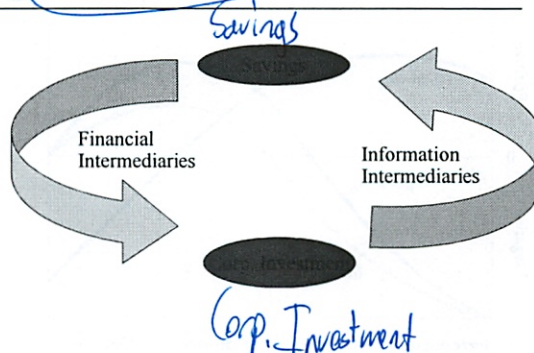
Agenda



- This lecture
 - Fundamental analysis
 - Relation between accounting performance & economic performance
 - What real activities drive the firm's return on equity (ROE)?
 - What is the firm's strategy?
 - How long are strategies successful?
- Next lecture
 - Overview of ratio analysis
 - Share valuation and sustainable income

getting a feel for the #

Capital Markets



important to know what fin statements are telling you

What is financial statement analysis?



- Financial statements are a primary source of information about corporations & their investments
- Financial statement analysis is used by professional investors & analysts
 - To answer their questions about firms
 - To help value a firm for trading purposes

- why making #
- what prospects are

Fundamental analysis



- Is the process of using
 - Knowledge of a firm's business &
 - Analysis of the firm's financial statement information including footnotes
- to
 - Forecast the firm's future payoffs (cash flows) &
 - Value the firm's securities
- for
 - Trading or recommendation purposes

try to dig out info

Got to know the business

Knowledge of the firm's business



- Products
- Life cycle stage
- Competition + potential competition
- Customers
- Comparative advantage
- Regulatory constraints - can change
- Strategy

Some industries → sales reported every month

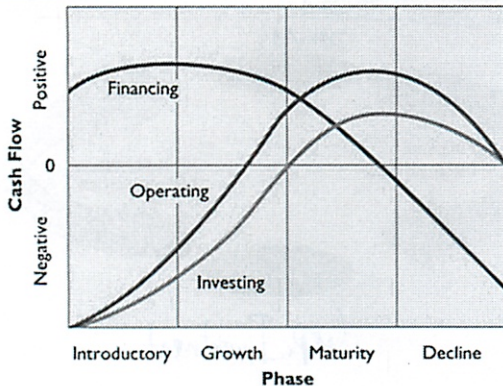
Financial reports & business assessment



- By looking at the company's realized financial numbers (cash flows, financial ratios etc) we can assess:
 - Firm's life cycle stage (see Lecture 20);
 - Competitive situation in the firm's industry;
 - Firm's competitive advantage (if any); &
 - Whether the firm's strategy is successful given those situations

↳ can get from fin reports

Impact of Product Life Cycle on Cash Flows



Life cycle stage



- Tells what to expect in terms of firm's attributes
- For example

Growth prospects
Cash Flow problems

Assessment of competitive situation



- Accounting net income helps assess the firm's competitive situation
- If an industry is competitive
- If a firm is earning an above competitive rate of return given the risk (economic profits or rents), we have to ask

will need to use a lot of stuff outside accounting reports

↳ is it a growth stock?

look at financial rate of return

not stock market rate of return

↳ already figured in (fin rate of return)

Using accounting net income to assess competitiveness



- Economic profit is the residual income after deducting the product of
 - Competitive rate of return given the business' risk &
 - The value of the net resources invested in the business
- Accounting profit or net income = Revenue - Expenses
- What is a major difference between economic & accounting profit?

are they getting this?

↳ where is it generating that rent above competitive - how long will it last?

net resources

ATR = asset turnover ratio

Traditional ROE decomposition



This would give the following ROE decomposition:

$$ROE = \frac{NOPAT}{Sales} \times \frac{Sales}{Assets} \times \frac{Net\ income}{NOPAT} \times \frac{Assets}{Shareholders'\ equity}$$

= net operating profit margin x asset turnover x earnings leverage x financial leverage

Returns and strategies in the retail industry



Identify which firm is which? TJ Max., J.C. Penny & The GAP

	TJ Max	JC	GAP
2004			
ROE	0.380	0.134	0.237
ROA	0.129	0.041	0.113
ROS	0.041	0.036	0.071
ATR	3.149	1.136	1.596
LEV	2.955	3.250	2.098

ROE = ROA x LEV
ROA = ROS x ATR

TJ Max - highest ROE

but TJ Max higher ROE driven by LEV
TJ Max ROA also driven by ATR

How do the ratios vary over time?



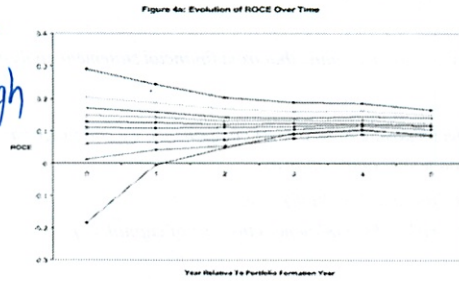
- Returns (ROA, ROE) & Sales growth mean revert
What causes the reversion?
Competition!
- Policies or strategies (LEV, ATR & ROS) are relatively stationary in the short-term

Why don't firms keep making high returns?

Time Series Properties of Ratios



Evolution of Return on Common Equity Over Time



from: Nissim and Penman: Ratio Analysis and Equity Valuation (Review of Acct. Studies, April 2001)

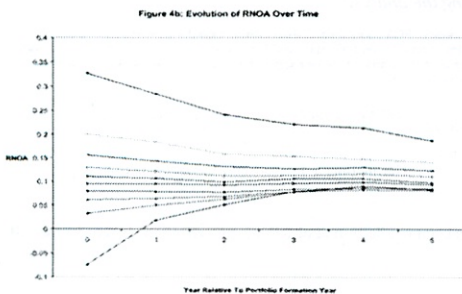
may have too high risk though

- need to maximize value of assets - Not ROE

Time Series Properties of Ratios



Evolution of Return on Net Operating Assets Over Time



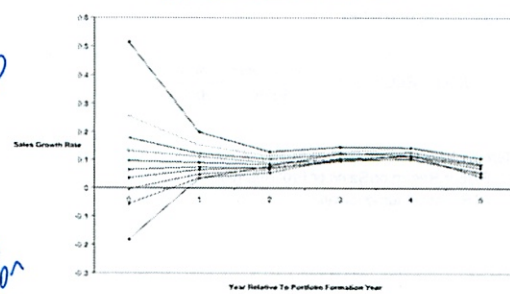
from: Nissim and Penman: Ratio Analysis and Equity Valuation (Review of Acct. Studies, April 2001)

must keep adjusting - need competition

Time Series Properties of Ratios



Evolution of Sales Growth Over Time



from: Nissim and Penman: Ratio Analysis and Equity Valuation (Review of Acct. Studies, April 2001)

- need to worry about declining revenue

not Interest on equity
 just interest on debt
 - so need to deduct interest on debt

Relation between Economic & Accounting Profits

Economic Profit = Accounting Profit - Charge for cost of equity capital

$$RI = NI - r_E \cdot BVE$$

where RI is residual income, NI is net income (earnings), r_E is the cost of equity capital, and BVE is the book value of shareholders' equity

try to take out a charge for book value of equity - equal to book value of firm (at market price) - what's left - if ideal

(confused -)

Assessment of competitive situation

What real business activities drive ROE?

How can we determine that from financial statement analysis?

By decomposing ROE into its components, we can judge each component's contribution to

profitability (ROE) & risk (which influences the cost of capital, r_E)

Traditional ROE decomposition

See Lecture 13

Step 2: operating activities

$$ROA = ROS \times ATR = \frac{\text{Net income}}{\text{Sales}} \times \frac{\text{Sales}}{\text{Assets}}$$

For reference back to Lecture 13 slide 24
 ROS = Return on Sales or Profit margin
 ATR = Asset turnover ratio

with debt -> get more variability in equity return b/c debt paid 1st

need to adjust for diff debt b/w equity
 will earn more \$ - but have to pay higher market rate

Relation between Economic & Accounting Profits

Define rate of return on equity, ROE: $ROE = NI / BVE$
 $NI = ROE \times BVE$

This allows us to re-write residual income:

$$RI = NI - r_E \cdot BVE = (ROE - r_E) \cdot BVE$$

To add to shareholder value - to have a positive economic profit - a firm must achieve an ROE at least as high as its cost of equity capital

economic income is excess - must have + economic profit to add to shareholder value

Traditional ROE decomposition

See Lecture 13

Step 1: Is ROE driven by operating activities or financing?

$$ROE = ROA \times \text{Financial leverage} = \frac{\text{Net income}}{\text{Assets}} \times \frac{\text{Assets}}{\text{Shareholders' equity}}$$

measure of leverage

good times - equity owners do well - more in good times

Traditional ROE decomposition

Refining the analysis:

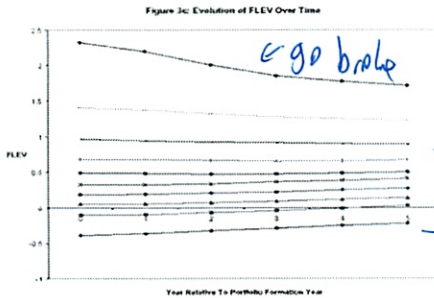
Inconsistency: ROA (as we defined it) has a denominator that includes assets claimed by all providers of capital to the firm (equity and debt holders), whereas the numerator only includes income to equity holders (i.e., income after interest expense). A way to remedy this is the following definition:

$$ROA = \frac{NOPAT \text{ (Net Operating Profit After Taxes)}}{\text{Assets}} = \frac{\text{Net income} + \text{Interest expense} \times (1 - \text{tax rate})}{\text{Assets}}$$

This is a common definition of ROA (some refer to it as 'pre-interest ROA').

↓ policies

Time Series Properties of Ratios Evolution of Leverage (LEV) Over Time



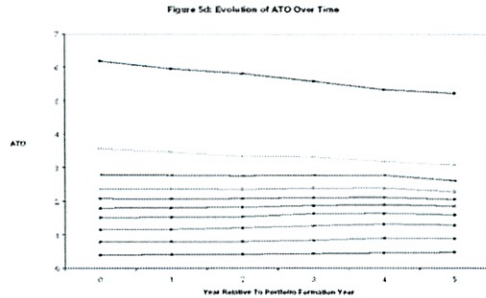
from: Nissim and Penman: Ratio Analysis and Equity Valuation (Review of Acct. Studies, April 2001)

25

expensive
but fairly
constant

Drawn is the same
in all the graphs - same lines maintained

Time Series Properties of Ratios Asset Turnover Ratio (ATR) Over Time



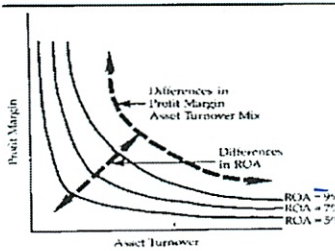
from: Nissim and Penman: Ratio Analysis and Equity Valuation (Review of Acct. Studies, April 2001)

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Combinations of Strategies Effects of Profit Margin & ATR on ROA



Figure A ROA, Profit Margin and Asset Turnover



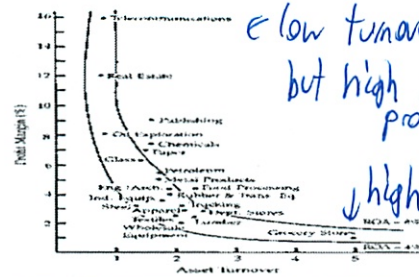
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7
5

27

Combinations of Strategies Effects of Profit Margin & ATR on ROA



Figure D ROAs of Sample Firms (1977-1986)



low turnover
but high rate of return
profit margin
high asset turnover

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analyze these patterns

Company Analysis



- Strategy & competition?
- Where would we expect to see the effect of those dimensions in the financial statements?
- Is it possible to "beat" the typical patterns?
 - combine high margins with high turnover?
 - avoid the 'mean reversion'?
- What are the key characteristics?

Can you beat the curve

Need to explain how you will do better

29